

Buhl Building • 535 Griswold Street, Suite 600 • Detroit, MI 48226

Board of Directors Meeting

May 26, 2022



Buhl Building • 535 Griswold Street, Suite 600 • Detroit, MI 48226 • (313) 223-2100

ROLL CALL

Board of Directors Meeting

Date: May 26, 2022

CHAIRPERSON, MS. VICKI WOLBER

VICE-CHAIRPERSON, MS. HILARIE CHAMBERS

MR. ABDUL HAIDOUS

MR. ROYCE MANIKO

MR. KHALIL RAHAL

MR. BRET RASEGAN

MR. JOHN PAUL REA

Tiffany Martin-Patterson, SMART Board Secretary











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PUBLIC NOTICE

SMART will hold the May 26, 2022 Board of Directors meeting at 2 p.m. in SMART's Board Room located on the sixth floor of the Buhl Building, 535 Griswold Street, Detroit, MI 48226.

Virtual attendance is strongly encouraged, and full public participation is still available via Zoom.

Consistent with Federal TSA Mask Mandate, MiOSHA, and SMART policies; all physically present at the meeting must adhere to the following policies:

- Mask wearing is encouraged. Please respect anyone needing or choosing to wear one.
- Passing a temperature check and a complete health screening questionnaire are required prior to entering the Board room.

The agenda can be found on SMART's website: http://www.smartbus.org/About/Our-Organization/Board-of-Directors/Board-Meeting-Schedule

Members of the public may attend in person, or virtually/via phone. To attend virtually; on a smartphone, tablet, or computer; please enter this URL in a web browser:

- https://smartbus.zoom.us/j/97955560638
- Via phone only, please dial: (301) 715-8592
- Webinar ID: 979 5556 0638 (no password required)
- One-tap mobile: +13017158592,,97955560638#

Members of the public may also submit a written comment to be read during the Public Comment period by emailing SMARTBoard@smartbus.org by 1:45 p.m. on the day of the meeting.

Requests for reasonable accommodations at SMART require advance reservations. Individuals with disabilities requiring assistance should contact SMARTBoard@smartbus.org or 313-223-2110 as soon as possible. If you have difficulties joining the virtual session, contact SMARTBoard@smartbus.org or 248-419-7912 and we will assist you to the best of our abilities.

Public Comment will proceed as follows:

- All comments: 5-minute limit per member of the public. Kindly state your name and city of residence.
- Public comments will be received in the following order
 - Members of the public who attend in person
 - Members of the public on Zoom/phone
 - Written comments via email. The Board Secretary will read any submitted comments

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION BOARD OF DIRECTORS MEETING THURSDAY, MAY 26, 2022 2:00 PM

AGENDA

ITEM:	. A	ACTION:	PRESENTED BY:
1.	Call to Order		Vicki Wolber Board Chairperson
	A) Pledge of Allegiance		•
2.	Roll Call		Tiffany Martin Board Secretary
3.	Adoption of Agenda	Approval	Vicki Wolber Board Chairperson
4.	Certification of Public Notice	Information	Tiffany Martin Board Secretary
5.	Minutes Board Meeting Minutes for April 28, 2022	Approval	Vicki Wolber Board Chairperson
6.	Public Participation	Discussion	Vicki Wolber Board Chairperson
7.	Chairperson's Report	Information	Vicki Wolber Board Chairperson
8.	General Manager's Report	Information	Dwight Ferrell General Manager
	Financial Reports A. FY2022 3 rd Quarter Report New Business	Approval	Ryan Byrne Finance Director
	A. Resolution: Adoption of the FY 2023 Operating Budge Restricted Operating Budget and the Proposed FY 2027 FY 2027 Capital Budget		Ryan Byrne Finance Director
	B. Resolution: FY2023 Municipal Credit, Community Credit, and Purchase of Service Agreements (Those receiving \$50,000 or greater)	Approval	Ryan Byrne Finance Director
	C. Resolution: Authorization to Award a Contract for Employment Search Firm Services (<i>Proc</i> #22-3541)	Approval	Robert Cramer Deputy General Manager
	D. Resolution: Authorization to Award a One-Month Interim Contract for TPA for Sickness and Accident Program, Short Term Disability Insurance Services (Proc #22-3604)	Approval	Dwight Ferrell General Manager
	E. Resolution: Authorization to Approve a Purchase Ord Change Action (POCA) #1 for Additional A&E Servi- the LETC Monroe City Hall Transfer Station Project		Robert Cramer Deputy General Manager

F. Resolution: Authorizing the General Manager to Award Approval Amie May Transportation Director (Interim) a Contract for Bus Shelters, Benches & Trash Containers (Proc #22-3583) Mike Walter G. Resolution: Authorizing the General Manager to Award Approval Facilities Manager a Contract for Heating Ventilation Air Conditioning Units (HVAC) for Bus Wash Project (Proc #22-3604) 11. Closed Session (To Discuss Pending Litigation) Discussion Vicki Wolber 12. Board Member Business Discussion Vicki Wolber

Adjournment

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

BOARD OF DIRECTORS MEETING

PROPOSED MINUTES - April 28, 2022

A meeting of the Board of Directors of the Suburban Mobility Authority for Regional Transportation (SMART) was held on Thursday April 28, 2022 at 2:05 PM. The meeting was held at 535 Griswold, Suite 600, Detroit, MI 48226 and via a digital public video conference.

ATTENDANCE

SMART Board of Directors: Vice-Chairperson Ms. Hilarie Chambers

Mr. Abdul Haidous

Mr. Royce Maniko (via Zoom)

Mr. Bret Rasegan Mr. John Paul Rea

Absent Board Members: Chairperson Ms. Vicki Wolber

Mr. Khalil Rahal

SMART General Manager: Mr. Dwight Ferrell

SMART Board Secretary: Ms. Tiffany Martin-Patterson

SMART Staff Present: Ms. Truvae Adams

Mr. Brandon Adolph Ms. Melinda Arndt Ms. Laura Bieniek Mr. Ryan Byrne Mr. Robert Cramer Mr. Andrew Dodt

Mr. Melvin Evans Mr. Dustin Hagfors

Ms. Melissa Hightower

Mr. Dana Hilthon Ms. Lynette Hurt

Ms. Carol Jones

Ms. Angie Kelley Ms. Nicole Mack

Ms. Laila Malki

Ms. Anika Parker

Ms. Jacqueline Payne

Ms. Michele Pollock

Ms. Sara Price

Mr. Sean Riopelle

Ms. Shana Shore

Ms. Madonna Van Fossen

Mr. Mark Watson

Ms. Patty Wailing

Ms. Dea Weathers

Mr. D'Andrae Whitley

Ms. Jackie Wilcoxson

Public Registered:

Mr. Gary Bogaslawski

Mr. Steve Hamingtree

Mr. Steve Hawring

Ms. Megan Owens

Mr. Robert Palowski

Ms. Thomas Yazback

1. Call to Order

A) Pledge of Allegiance

2. Roll Call

Present: Vice-Chairperson Ms. Hilarie Chambers, Mr. Abdul Haidous, Mr. Bret Rasan,

Mr. John Paul Rea, and Mr. Royce Maniko (via Zoom)

Absent: Mr. Khalil Rahal and Ms. Vicki Wolber

A quorum was present.

3. Adoption of Agenda

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Bret Rasegan, to approve the agenda for the April 28, 2022 Board meeting.

DISCUSSION

None

VOTE: THE MOTION CARRIED.

4. Public Notice and Rules of Order

The Secretary read the Public Notice and Rules of Order into the record.

5. Minutes

A. Board Meeting Minutes for March 24, 2022

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Bret Rasegan, to approve the Board meeting minutes for March 24, 2022.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

6. Public Participation

Chairperson Ms. Hilarie Chambers declared the meeting open for Public Participation.

- Mr. Robert Palowski
- Ms. Megan Owens
- ➤ Mr. Steve Hawring
- Mr. Thomas Yazbek
- > Steven Hamingtree

7. Chairperson's Report

DISCUSSION:

None

8. General Manager's Report

Dwight Ferrell, General Manager informed the Board of the following:

9. New Business

A. Information: Litigation Settlements

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Abdul Haidous, that the General Manager of Suburban Mobility Authority for Regional Transportation is authorized to receive this item as information only.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

B. Resolution: CRRSAA Act Program of Projects - Revised

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Bret Rasegan, that the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to submit the REVISED Program of Projects for CRRSA Act funding to FTA in compliance with the requirements of 49 U.S.C. Section 5307, as amended.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

C. Resolution: Contract Amendment and Increased Project Authorization to Increase Towing Rates for Boulevard & Trumbull

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Bret Rasegan, that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to approve the contract amendment for increased towing rates with Boulevard & Trumbull, Inc., with an increased project authorization not to exceed an additional \$35,000 for the remainder of the base term ending March 31, 2023.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

D. Resolution: Contract Amendment and Increased Project Authorization to Increase Hourly Rate for River North Transit (VIA)

MOTION: Moved by Mr. Bret Rasegan, seconded by Mr. John Paul Rea, that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to approve the contract amendment for increased hourly rate with River North Transit (Via), with an increased project authorization not to exceed an additional \$436,000 for the remainder of the base term and not to exceed an additional \$653,250 if SMART exercises the one option year.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

E. Resolution: Authorization to Approve a Purchase Order Change Action (POCA) #3 for Additional Time Incurred for Financial Audit Services

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Abdul Haidous, that the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve POCA #3 in the amount not to exceed \$1,050.00 to Plante & Moran.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

F. Resolution: Authorization to Approve a Revenue Contract Extension with AT&T for Tower Lease

MOTION: Moved by Mr. Bret Rasegan, seconded by Mr. John Paul Rea, that the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve a Contract Extension for Tower Lease with AT&T starting May 23, 2022 through May 22, 2023. The contract extension will generate \$6,000 in revenue.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

G. Resolution: Authorization to Award a Contract for StrataGen Mobil Data Terminals (MTD) Hardware & Software

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Abdul Haidous, that That the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a contract in the amount not to exceed \$243,320.00 for StrataGen MDT Hardware & Software to StrataGen Systems, Inc.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

H. Resolution: Authorization to Award a Contract for Barrel & Sludge/Wastewater Removal and Disposal Services

MOTION: Moved by Mr. Bret Rasegan, seconded by Mr. Abdul Haidous, that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a one-year contract for an amount not to exceed \$103,850.00 to Birks Works Environmental LLC for Barrel & Sludge/Wastewater Removal and Disposal Services. There is no renewal option.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

I. Resolution: Authorization for Purchase Order Change Action (POCA) #1 Propane Auto Gas for the Connector Fleet

MOTION: Moved by Mr. Abdul Haidous, seconded by Mr. Bret Rasegan, that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to approve POCA # 1 in the amount of \$270,000.00 to Webster & Garner.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

J. Resolution: Authorizing the General Manager to Award a Contract for Propane Auto Gas for Connector Fleet

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Bret Rasegan, that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a one-year contract for an amount not to exceed \$1,005,937.50 to Webster and Garner for propane auto gas for connector fleet. There is no renewal option.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

K. Resolution: Authorization for Purchase Order Change Action (POCA) #2 & #3 for the Oakland Terminal Bus Charging Station Project

MOTION: Moved by Mr. Bret Rasegan, seconded by Mr. John Paul Rea, that the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve POCA #2 & #3 in the amount not to exceed \$33,100.00 to J. Ranck.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

L. Resolution: Authorization to Award a Contract for magnetic Tickets, Passes & 31 Day DART Tap Card

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Abdul Haidous that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a three-contract for an amount not to exceed \$ 282,989.00 for Magnetic Tickets, Passes & 31 Day DART Tap Card to EDM Technology Inc. There are the two one-year options to be exercised at the sole discretion of SMART. If the two one-year options are exercised the total cost to SMART would be \$476,032.00

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

10. Board Member Business

DISCUSSION:

Mr. Haidous said that he preferred the vote for SMART's Millage is on the ballot at the same time for all the counties. Mr. Rea informed the Board that a Macomb County Board of Commission meeting is scheduled for May 12th. Mr. Ferrell will update the Board on the Millage after the meeting with Macomb County.

Adjournment

There being no further business to come before the Board, upon motion made by Mr. John Paul Rea, seconded by Mr. Bret Rasegan, and unanimously carried, the meeting adjourned at 3:15 PM.

Respectfully submitted,

Tiffany Martin-Patterson

Secretary to the Board of Directors

Tiffany Martin-Patterson



Suburban Mobility Authority for Regional Transportation 3rd Quarter Financial Report

FY2022 – March 31, 2022

As Presented By:
Finance Department

3rd Quarter FY2022 Financial Reports

Submitted By: Ryan Byrne, CPA, Director of Finance

5/26/2022

The third quarter financial statement of FY 2022 has been completed. SMART's balance sheet remains stable, as current assets exceed current liabilities. As compared to third quarter FY2021, FY2022 total assets for the same period are 11.5% higher. The key individual asset that supports the asset increase is Capital Equipment, due to continued capital purchases throughout the year, and Cash and Cash Equivalents, as the Authority received a large portion of the annual property tax revenue in March. Total third quarter FY2022 liabilities (excluding pension and OPEB) increased 13.5% as compared to third quarter FY2021. This overall liability increase is largely a result of the timing of payments on the Authority's accounts payable, and an increase in the estimated insurance claims not yet reported. The net asset unrestricted balance remains positive, meaning the authority maintains a small surplus of assets over liabilities.

Third quarter FY2022, overall revenues compared to FY2022 overall appropriation is below target by approximately 7.78% or \$9,273,652. Fare revenue remains lower than pre pandemic levels, as a result of lower ridership, but higher than FY 2022 budget. State reimbursements where lower than budget as a result of lower eligible expenditures. The Authority continues to utilize Federal relief funding, to alleviate budget shortfalls created by additional COVID-19 related expenses and reduced fare revenue.

Third quarter FY2022, overall actual expenditures compared to FY 2022 appropriation for the same time period are currently 13.30% below FY2022 appropriation. Fixed route costs, as well general administration personal services costs (wages and fringes) are down as compared to current appropriation. This trend is largely due to open fixed route positions, and reduced service miles as compared to pre pandemic levels.

I will be available to answer any questions regarding this report at the Board's convenience.

Director of Finance Report Page 1

SMART **Balance Sheet - Summary of All Funds**For the Nine Months Ending March 31

SMART BALANCE SHEET	FY2022	FY2021	Y/E FY2021
	_		
ASSETS			
Current Assets	04 700 447 00	70 400 050 00	400 007 707 00
Cash and Cash Equivalents Investments	91,783,447.93 17,992,069.27	76,480,350.26	120,837,737.86 18,405,036.39
Receivables:	17,992,069.27	18,325,322.05	18,405,036.39
Grants Receivable	44,266,665.17	45,890,994.38	50,118,411.28
Local Contributions Receivable	35,394,338.18	35,342,852.84	2,532,086.32
Other Receivables	467,136.17	371,177.34	743,184.75
Materials and Supplies Inventory	3,602,059.78	2,884,374.82	3,208,124.12
Prepaid Expenses	1,633,717.00	1,248,363.71	277,106.00
Total Current Assets	195,139,433.50	180,543,435.40	196,121,686.72
Noncurrent Assets			
Cash Restricted for Re-Investment	101,638.82	101,638.82	101,638.82
Capital Assets, net	173,086,994.94	149,820,254.16	158,500,076.96
Total Noncurrent Assets	173,188,633.76	149,921,892.98	158,601,715.78
Total Accets	¢ 200 200 007	¢ 220 465 200	¢ 254.722.402
Total Assets	\$ 368,328,067	\$ 330,465,328	\$ 354,723,403
Deferred Outflows of Resources			
Deferred Outflows-Pension	17,102,393.00	10,956,370.00	17,102,393.00
Deferred Outflows-OPEB	19,075,656.00	16,714,173.00	19,075,656.00
Total Deferred Outflows	36,178,049.00	27,670,543.00	36,178,049.00
Total Assets and Deferred Outflows	\$ 404,506,116	\$ 358,135,871	\$ 390,901,452
	•		
LIABILITIES AND NET ASSETS			
Current Liabilities			
Municipal and Community Credits Payable	7,579,337.47	6,464,441.05	5,668,948.97
Accounts Payable under POS agreements	2,075,874.64	1,667,922.73	1,294,529.17
Accrued Self Insurance	14,352,851.33	11,706,527.56	14,304,590.23
Payable to the State of Michigan	2,018,600.00	3,841,869.00	2,018,600.00
A/P State Act 51 Prior Yr Adj	426.00	1,111,947.00	21,004.00
Accounts Payable and Accrued Expenses	7,519,671.83	5,036,411.51	13,314,761.64
Accrued Compensation	4,100,964.14	3,336,866.76	6,078,294.58
Total Current Liabilities	37,647,725.41	33,165,985.61	42,700,728.59
Noncurrent Liabilities			
Net OPEB obligation	57,523,031.74	114,775,703.74	57,523,031.74
Net Pension Obligation	55,343,800.80	64,882,833.64	55,343,800.80
Total Liabilities	150,514,557.95	212,824,522.99	155,567,561.13
Deferred Inflows of Resources			
Deferred Inflows-OPEB	58,688,895.00	18,221,529.00	58,688,895.00
Deferred Inflows-Pension	10,521,681.00	3,005,615.00	10,521,681.00
Total Deferred Inflows	69,210,576.00	21,227,144.00	69,210,576.00
Total Liabilities and Deferred Inflows	219,725,133.95	234,051,666.99	224,778,137.13
Total Elabilitios and Bolottoa Illiono	210,120,100.00	201,001,000.00	221,770,107.10
RETAINED EARNINGS			
Net Position:	470.000.004.04	440,000,054,40	450 500 070 00
Invested in Capital Assets, net of related debt	173,086,994.94	149,820,254.16	158,500,076.96
Restricted Unrestricted	101,638.82 11,592,348.55	101,638.82 (25,837,688.59)	101,638.82 7,521,598.59
Total Net Position	184,780,982.31	124,084,204.39	166,123,314.37
	10 1,1 00,002.01	121,004,204.00	100, 120,014.07
Total Liabilities and Net Position	335,295,540.26	336,908,727.38	321,690,875.50
Total Liabilities, Deferred Inflows and Net Positio	r \$ 404,506,116	\$ 358,135,871	\$ 390,901,452
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		3rd Quarter	FY 2021/22	
			\$\$ VARIANCE	
SMART FUNCTIONAL INCOME STATEMENT	ACTUAL	BUDGET	FAV(UNFAV)	% VARIANCE
REVENUES				
FEDERAL OPERATING REVENUE	_			
Section 5307 & 5309	\$4,999,999.97	\$2,999,997.00	(2,000,002.97)	-66.67%
Congestion Mitigation Air Quality (CMAQ)	702,312.00	0	(702,312.00)	-
Other Federal Grants	330,321.09	629,244.00	298,922.91	47.519
Sec 5307 Federal Relief Funding	5,400,000.00	5,400,000.00	0.00	0.009
Total Federal Operating Revenue	11,432,633.06	9,029,241.00	(2,403,392.06)	18.56%
STATE OF MICHIGAN				
Act 51	25,095,985.00	31,817,997.00	6,722,012.00	21.139
State PM Revenue	1,249,999.97	749,997.00	(500,002.97)	-66.67%
Other State Grant	70,365.11	135,747.00	65,381.89	48.169
Total State Operating Revenue	26,416,350.08	32,703,741.00	6,287,390.92	19.23%
LOCAL CONTRIBUTION				
Contribution From County Transit Authorities	57,937,500.00	57,937,500.00		0.00%
Contra Revenue - Local Contribution	(112,500.00)	(112,500.00)		0.00%
Total Local Contribution Revenue	57,825,000.00	57,825,000.00	0.00	0.00%
Local Comm Stabilization	1,674,778.42	1,499,994.00	(174,784.42)	-11.65%
ODERATIONS.			, ,	
OPERATIONS:	4 200 402 20	2 504 002 00	(025 240 20)	22.440
Fixed Route	4,399,403.38	3,564,063.00	(835,340.38) 10,560.16	-23.449
Connector Mircotransit	411,530.84	422,091.00	•	2.50%
will cott arisit	35,732.77	756.00	(34,976.77)	-4626.56%
Admin Fee Revenue	423,403.78	638,244.00	214,840.22	33.66%
Investment Revenue	(954,844.66)	112,500.00	1,067,344.66	948.75%
Fleet Maint Reimbursement	111,958.44	108,747.00	(3,211.44)	-2.95%
Other Revenues	67,372.64	59,994.00	(7,378.64)	-12.30%
Restricted Revenue	8,147,289.45	10,599,889.00	2,452,599.55	23.149
Total Operating Revenues	\$ 109,990,608	\$ 116,564,260	\$ (6,573,652)	-5.6%
OPERATING EXPENSES				
FUNCTIONAL OPERATIONS:	_			
Fixed Route	56,669,417.52	59,788,927.00	3,119,509.48	5.22%
Connector	12,785,677.71	12,687,076.00	(98,601.71)	-0.78%
General Administration	21,087,596.06	25,541,337.00	4,453,740.94	17.449
Microtransit	2,612,805.38	4,400,000.00	1,787,194.62	40.629
Community Credits	2,987,532.00	2,987,550.00	18.00	0.009
Nankin Transit Commission	275,995.67	245,997.00	(29,998.67)	-12.199
Other Purchase of Service	12,121.35	12,121.35	0.00	0.009
Community Transit Service	228,267.65	144,747.00	(83,520.65)	-57.70%
Depreciation	188,100.00	187,497.00	(602.00)	-0.329
Depreciation Contingency	1,091,657.01	2,999,997.00	(603.00) 1,908,339.99	63.619
Restricted Expenses	8,093,013.44	10,599,282.00	2,506,268.56	23.65%
Total Operating Expenses	\$ 106,032,184	\$ 119,594,531	\$ 13,562,348	11.3%
Operating Revenues over (under) Expenses				
	\$ 3,958,424	\$ (3,030,271)	\$ 6,988,696	

					FY 2021	/22
SMART OPERATIONAL INCOME STATEMENT	ACTUAL	BUDGET	VARIANCE	% VARIANCE	ANNUAL BUDGET	BUDGET REMAINING
REVENUES		-	•			
Route Revenue:						
Fare Revenue	\$3,244,414.33	\$3,029,841.00	\$214,573.33	-7.08%	\$4,039,800.00	(\$795,385.67)
Mircotransit	35,732.77	756.00	34,976.77	-4626.56%	1,000.00	34,732.77
Total Route Revenue	3,280,147.10	3,030,597.00	249,550.10	-8.23%	4,040,800.00	(760,652.90)
Federal Sources:						
Section 5307	4,999,999.97	2,999,997.00	2,000,002.97	-66.67%	4,000,000.00	\$999,999.97
Other Federal Grants	1,032,633.09	629,244.00	403,389.09	-64.11%	839,000.00	\$193,633.09
Section 5307 Federal Relief Funding	5,400,000.00	8,100,000.00	(2,700,000.00)		10,800,000.00	(\$5,400,000.00)
Total Federal Sources	11,432,633.06	11,729,241.00	(296,607.94)	2.53%	15,639,000.00	(4,207,132.94)
State Sources:						
State Act 51 SMART	25,095,985.00	31,817,997.00	(6,722,012.00)	21.13%	42,424,000.00	(\$17,328,015.00)
State PM Match Other State Revenue	1,249,999.97	749,997.00	500,002.97	-66.67%	1,000,000.00	\$249,999.97
Total State Sources	70,365.11 26,416,350,08	135,747.00 32,703,741.00	(65,381.89) (6,287,390.92)	48.16% 19.23%	181,000.00 43.605.000.00	(110,634.89) (17,188,649.92)
			(0,000,000,000,000,000,000,000,000,000,	10,000	,,	(**,****,******************************
Local Sources:						
Contributions from Local Transit Authorities	57,937,500.00	57,937,500.00		0.00%	77,250,000.00	(\$19,312,500.00)
Contra Revenue - Local Contribution	(112,500.00)	(112,500.00)	0.00	0.00%	(150,000.00)	37,500.00
Total From Local Sources	57,825,000.00	57,825,000.00	0.00	0.00%	77,100,000.00	(19,275,000.00)
Other Income:						
Advertising	789,129.13	562,491.00	226,638.13	-40.29%	750,000.00	\$39,129.13
Rental Income	45,957.16	45,009.00	948.16	-2.11%	60,000.00	(\$14,042.84)
Investment Income	(954,844.66)	112,500.00	(1,067,344.66)	948.75%	150,000.00	(\$1,104,844.66)
Fleet Maint Reimbursement	111,958.44	108,747.00	3,211.44	-2.95%	145,000.00	(\$33,041.56)
Admin Fees Revenue	423,403.78	638,244.00	(214,840.22)	33.66%	851,000.00	(\$427,596.22)
Miscellaneous	672,659.00	241,560.00	431,099.00	-178.46%	322,100.00	\$350,559.00
Local Comm Transit Operating Rev	126,147.24	167,247.00	(41,099.76)	24.57%	223,000.00	(\$96,852.76)
Local Comm Stabilization Total Other Income	1,674,778.42 2,889,188.51	1,499,994.00 3,375,792.00	174,784.42	-11.65% 14.41%	2,000,000.00 4,501,100.00	(325,221.58)
Total Other Income	2,009,100.51	3,373,792.00	(486,603.49)	14.4170	4,301,100.00	(1,611,911.49)
Restricted Pass Through Revenue (Exp Match):	8,147,289.45	10,599,889.00	(2,452,599.55)	23.14%	14,134,000.00	(\$5,986,710.55)
TOTAL REVENUES	109,990,608.20	119,264,260.00	(9,273,651.80)	7.78%	159,019,900.00	(49,029,291.80)

EXPENSES

WAGE AND WAGE RELATED EXPENSES:

ACTIVE EMPLOYEES:

Total Wage & Wage Related Expenses	\$ 72,384,908 \$	79,264,101 \$	(6,879,193)	-8.68%	\$ 103,790,000 \$	31,405,092
Total Post Retirement	11,187,265.19	12,806,919.00	(1,619,653.81)	-12.65%	17,075,900.00	5,888,634.81
Retiree Medical & Drug Premiums	5,562,265.19	7,181,919.00	(1,619,653.81)	-22.55%	9,575,900.00	4,013,634.81
OPEB Net Unfunded Obligation	5,625,000.00	5,625,000.00		0.00%	7,500,000.00	1,875,000.00
Post Employment Benefits:						
RETIRED EMPLOYEES:						
Total Active Employee Wages & Benefits:	61,197,642.35	66,457,182.00	(5,259,539.65)	-7.91%	86,714,100.00	25,516,457.65
% of Total Active Wages	52%	58%				
Total Active Employee Benefits	21,053,775.48	24,477,050.00	(3,423,274.52)	-13.99%	31,301,900.00	10,248,124.52
Premium Sharing Pension	(1,521,902.41)	(1,836,200.00)	314,297.59	-17.12%	(2,448,500.00)	(926,597.59)
Pension Funding	11,372,542.61	11,948,400.00	(575,857.39)	-4.82%	15,931,100.00	4,558,557.39
FICA	3,140,613.84	3,125,700.00	14,913.84	0.48%	4,168,000.00	1,027,386.16
Health Care Saving Plan	557,678.09	675,000.00	(117,321.91)	-17.38%	900,300.00	342,621.91
Workers Compensation	866,772.00	866,700.00	72.00	0.01%	1,155,700.00	288,928.00
Other Employee Benefits	256,875.56	303,750.00	(46,874.44)	-15.43%	404,700.00	147,824.44
Life, AD&D, Drug, Dental, Optical	842.275.69	1,001,200.00	(158,924.31)	-15.87%	1,334,700.00	492.424.31
Premium Sharing Healthcare	(1,141,124.29)	(1,127,700.00)	(13,424.29)	1.19%	(1,503,300.00)	(362,175.71)
Active Employee Benefits: Hospitalization/Medical	6.680.044.39	9,520,200.00	(2,840,155.61)	-29.83%	12.693,900.00	6.013.855.61
% of Total Revenue						
Total Active Salaries, Wages, Taxes	40,143,866.87	41,980,132.00	(1,836,265.13)	-4.37%	55,412,200.00	15,268,333.13
Maintenance	7,788,111.23	8,084,958.00	(296,846.77)	-3.67%	10,695,300.00	2,907,188.77
Operations	27,232,592.79	28,299,518.00	(1,066,925.21)	-3.77%	37,337,000.00	10,104,407.21
Auministrative	5,123,162.85	5,595,656.00	(472,493.15)	-8.44%	7,379,900.00	2,256,737.15
Administrative						

Operations:

Operational Expenses

Operational Expenses						
Direct Variable (Vehicle):						
Diesel Fuels	4,380,710.68	4,743,828.00	(363,117.32)	-7.65%	6,325,100.00	1,944,389.32
Gas, Oil, Lubricants, Etc.	214,863.39	395,172.00	(180,308.61)	-45.63%	526,900.00	312,036.61
Repair Parts	1,864,437.19	2,452,509.00	(588,071.81)	-23.98%	3,270,000.00	1,405,562.81
Leased Batteries		105,300.00	(105,300.00)	-100.00%	140,000.00	140,000.00
Tires	631,890.80	608,994.00	22,896.80	3.76%	812,000.00	180,109.20
Vehicle Liability	5,400,852.01	5,028,534.00	372,318.01	7.40%	6,704,700.00	1,303,847.99
Bus Contract Repairs-Maintenance	817,714.04	805,554.00	12,160.04	1.51%	1,074,100.00	256,385.96
Contract Repairs-Accidents	357.16	29,997.00	(29,639.84)	-98.81%	40,000.00	39,642.84
Towing	113,813.69	139,495.00	(25,681.31)	-18.41%	186,000.00	72,186.31
Other Repair Parts	2,566.48	44,991.00	(42,424.52)	-94.30%	60,000.00	57,433.52
Total Direct Variable (Vehicle)	13,427,205.44	14,354,374.00	(927,168.56)	-6.46%	19,138,800.00	5,711,594.56
						_
Microtransit	2,612,805.38	4,400,000.00	(1,787,194.62)	-40.62%	2,400,000.00	(212,805.38)
Indirect Variable:						_
	040 404 00	405 000 00	(045 440 07)	F0 F00/	507.000.00	050 070 07
Fare Collection Costs	210,121.33	425,232.00	(215,110.67)	-50.59%	567,000.00	356,878.67
Route Facilities Maint.	121,424.69	151,972.00	(30,547.31)	-20.10%	188,300.00	66,875.31
Other-Operational Total Indirect Variable	102,311.07 433,857.09	125,253.00 702,457.00	(22,941.93) (268,599.91)	-18.32% -38.24%	167,000.00 922,300.00	64,688.93 488,442.91
Total Indirect Variable	455,657.09	702,437.00	(200,599.91)	-30.24%	922,300.00	400,442.91
Facilities:						
Utilities	1,173,056.45	1,236,497.00	(63,440.55)	-5.13%	1,648,800.00	475,743.55
Contract Bldg Maint	564,073.56	629,262.00	(65,188.44)	-10.36%	839,000.00	274,926.44
Building Maint	127,635.51	157,700.00	(30,064.49)	-19.06%	210,300.00	82,664.49
Other-Maintenance	206,586.33	221,904.00	(15,317.67)	-6.90%	295,900.00	89,313.67
Business Insurance	56,826.01	59,247.00	(2,420.99)	-4.09%	79,000.00	22,173.99
Total Facilities	2,128,177.86	2,304,610.00	(176,432.14)	-7.66%	3,073,000.00	944,822.14
Total Operational Expenses	\$ 18,602,046 \$	21,761,441 \$	(3,159,395)	-14.52%	\$ 25,534,100 \$	6,932,054

Administration, Other, Spec Serv, Contingency:											
Administration											
General Supplies		132,265.65		287,676.00		(155,410.35)	-54.02%		383,900.00		251,634.35
Professional, Outside Serv		682,565.50		1,231,110.00		(548,544.50)	-44.56%		1,641,600.00		959,034.50
Outside Counsel-non V/L & W/C		282,678.16		225,000.00		57,678.16	25.63%		300,000.00		17,321.84
Computer Maint		313,235.61		558,594.00		(245,358.39)	-43.92%		744,800.00		431,564.39
Marketing Expense		346,060.89		815,616.00		(469,555.11)	-57.57%		1,087,500.00		741,439.11
Other Administration		272,952.90		402,435.00		(129,482.10)	-32.17%		536,900.00		263,947.10
Total Administration	\$	2,029,759	\$	3,520,431	\$	(1,490,672)	-42.34%	\$	4,694,700	\$	2,664,941
Other											
Vehicle Purchase Expense		0.00		325,494.00		(325,494.00)	-100.00%		434,000.00		434,000.00
Venicle Purchase Expense Depreciation-Eligible		188,100.00		325,494.00 187,497.00		(325,494.00)	-100.00%		250,000.00		61,900.00
Gain or Loss on Assets		(4,236.14)		167,497.00		003.00	0.32%		250,000.00		61,900.00
Funded & Capital Grant Transfer		(942.32)				(942.32)	0.00%				942.32
Total Other	\$	182,922	\$	512,991	¢	(330,069)	-64.34%	\$	684,000	¢	501,078
Special Services:						(40.00)	0.000/		0.000.400.00		
Community Credit Exp.		2,987,532.00		2,987,550.00		(18.00)	0.00%		3,983,400.00		995,868.00
POS, Comm Transit Svc & Alloc Overhead	_	660,347.78		648,738.00	_	11,609.78	1.79%		865,000.00		204,652.22
Total Special Services	\$	3,647,880	\$	3,636,288	\$	11,592	0.32%	\$	4,848,400	\$	1,200,520
Contingency		1,091,657.01		2,999,997.00		(1,908,339.99)	-63.61%	\$	4,000,000	\$	2,908,343
Restricted Pass Through Expense (Rev. Match)		8,093,013.44		10,599,282.00		(2,506,268.56)	-23.65%		14,134,000.00		6,040,986.56
Total Operational & Administration Expenses	\$	33,647,276	\$	43,030,430	¢	(9,383,154)	-21.81%	\$	53,895,200	•	20,247,924
Total Operational & Administration Expenses	Ψ	33,647,276	Ψ	43,030,430	Ψ	(9,363,154)	-21.01%	Ф	53,695,200	Φ	20,241,924
TOTAL EXPENSES (Wages & Operational)	\$	106,032,184	\$	122,294,531	\$	(16,262,347)	-13.30%	\$	157,685,200	\$	51,653,016
		_									
NET INCOME (LOSS)	\$	3,958,424	\$	(3,030,271)	\$	6,988,695					

SMART
FY22 Quarterly Investment Report
3rd Quarter Ended March 31, 2022

	INVESTMENTS												
Month	BUSINESS MONEY MARKETS	ье	1/1/2022		Account Transfers		Charges		Rate (%)		Investment Earnings	Bal	ance 3/31/2022
Jan	Comerica Business Money Market	\$	-	Ś	32.02	Ś	(32.02)		0.06		-	Ś	-
Feb	Comerica Business Money Market	*		-	25.00	•	(25.00)		0.06		-	•	
Mar	Comerica Business Money Market		-		25.00		(25.00)		0.06		-		-
	Total Money Market Revenue - Comerica									\$	-		
Jan	PNC Business Money Market	\$	17,362,496.07	\$	_	Ś	_		0.03	\$	442.38	\$	17,362,938.45
Feb	PNC Business Money Market	Y	17,362,938.45	,		Y			0.03	Y	399.59	Y	17,363,338.04
Mar	PNC Business Money Market		17,363,338.04		_		-		0.03		442.41		17,363,780.45
	Total Money Market Revenue - PNC			_						\$	1,284.38	_	
		D -	-ii D-I		A		Service				,		For all and
Month	COMERICA J-FUND	ве	ginning Balance 1/1/2022		Account Transfers		Charges		nual Interest Rate (%)		Investment Earnings	Pal	Ending ance 3/31/2022
Jan	Comerica J-Fund	\$	42,856,837.99	\$	(645,215.03)	\$	(2,273.69)		0.014	\$	1,682.30	\$	42,211,031.57
Feb	Comerica J-Fund	Ş	42,211,031.57	ڔ	19,441,403.49	Ş	(2,252.25)		0.014	Ş	1,155.99	Ş	61,651,338.80
Mar	Comerica J-Fund		61,651,338.80		25,324,521.48		(2,232.23)		0.016		1,133.99		86,975,413.41
		_	01,001,000.00	_	25,52 1,521 10	_	(2)070.30)	_	0.010	_		_	00,575,115.11
	Total J-Fund Revenue - Comerica									\$	4,468.40		
		Be	ginning Balance		Account		Service	Anr	nual Interest		Investment		Ending
Month	FLAGSTAR PREMIER SAVINGS		1/1/2022		Transfers		Charges		Rate (%)		Earnings	Bal	ance 3/31/2022
Jan	Flagstar Premier Savings	\$	32,308,097.13	\$	-	\$	-		0.15	\$	4,115.96	\$	32,312,213.09
Feb	Flagstar Premier Savings		32,312,213.09		-		-		0.15		3,718.12		32,315,931.21
Mar	Flagstar Premier Savings		32,315,931.21	_	-		-		0.15		4,116.96		32,320,048.17
	Total Money Market Revenue - Comerica									\$	11,951.04		
		Be	ginning Balance		Additions &	Av	erage Coupon				Investment		Ending
	LONG-TERM INVESTMENTS		7/1/2021		Withdrawals	Rat	te/Interest (%)	Accı	rued Interest		Earnings	Bal	ance 3/31/2022
Jul-Mar	Money Market Funds - Comerica Wealth Mgt.	\$	41,475.44	\$	(35,000.88)		1.00	\$	-	\$	-	\$	6,474.56
Jul-Mar	Fixed Income - Commercial Paper		-		-		-		-		-		-
Jul-Mar	Fixed Income - Certificates of Deposit		10,664,425.10		(1,471,192.80)		0.436		1,853.36		(680,284.48)		8,512,947.82
Jul-Mar	Investment in US Government Bonds (AAA/AA+)		7,699,135.85	_	1,615,000.00		0.510		11,118.20		(445,100.90)		8,869,034.95
	Total Revenue From Long-term Investment Activity	Ś	18,405,036.39	Ś	108,806.32			Ś	12,971.56	Ś	(1,125,385.38)	Ś	17,388,457.33

Combined cash and Investments as of March 31, 2022							
BANK	BANK AMOUNT						
Comerica Money Market	\$	-					
PNC Money Market	\$	17,363,780					
Comerica J-Fund	\$	86,975,413					
Flagstar Premeir Savings Account	\$	32,320,048					
Long-term Investments	\$	17,388,457					
Comerica Earnings Credit Account (General Fund)	\$	25,000					
PNC Earnings Credit Account	\$	5,208,941					
Others*	\$	36,919					
Total	\$	159,318,559					

^{*} Hartford



agenda item

DATE: May 26, 2022 DISPOSITION SOUGHT: Board Approval
TO: SMART Board of Directors SUBMITTED BY: Director of Finance
FROM: Purchasing Department APPROVED BY: Deputy General Manager

SUBJECT: Adoption of the FY 2023 Operating Budget, Restricted Operating Budget and the Proposed

FY 2023/FY 2027 Capital Budget

SUMMARY:

In accordance with Public Act 2 of 1968 as amended and SMART Policy Sixteen (16), please find the proposed Fiscal Year (FY) 2023 Operating Budget, FY2023 Restricted Operating Budget and the proposed FY2023 through FY2027 Capital Budget for the Suburban Mobility Authority for Regional Transportation. (SMART). The budget is required to be considered and approved thirty (30) days prior to the beginning of the fiscal year in accordance with PA 204 of 1967.

DISCUSSION

The SMART Board Budget Committee, met with staff on 5/5/22, and went over the proposed FY 2023 Operating Budget, Restricted Operating Budget and the proposed FY 2023 through FY 2027 Capital Budget. After in depth discussion and review the Budget Committee voted unanimously to move the three budgets forward to the full SMART Board for consideration.

The FY2023, SMART proposed operating budget is \$147.5 million, which includes \$800,000 in contingency. These operating funds will be utilized to provide for regular fixed route bus service, FAST fixed route bus service and all types of connector bus service in all participating Public Act 196 (of 1986) communities within Oakland and Wayne Counties and all of Macomb County.

SMART also appropriates each fiscal year a restricted operating budget. This restricted operating budget passes through federal and state grant dollars to non-profit organizations and municipalities across Macomb, Monroe, Oakland and Wayne Counties to contractually provide bus transportation services within their communities. The FY2023 restricted operating budget is recommended to be \$11.4 million.

SMART annually applies for federal and state grants to assist in paying for capital and some operating costs of the Authority. SMART has an estimated \$77.7 million in federal and state grants which were awarded to SMART in prior fiscal years. Further, SMART estimates an additional \$55.3 million in federal and state grant revenues for FY2023. Within the estimated federal grant funding covering FY2023, \$8.0 million of grant funding is appropriated within the FY2023 operating budget for operation.

RECOMMENDATION

It is recommended that the Suburban Mobility Authority for Regional Transportation adopt the FY 2023 Operating Budget, Restricted Operating Budget, and the FY 2023 through FY 2027 Capital Budget as submitted by staff and reviewed by the SMART Board Budget Committee.

ATTACHMENTS:

- SMART FY 2023 Operating Budget
- SMART FY 2023 Restricted Operating Budget
- SMART FY 2023/2027 Capital Budget
- Resolution

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION RESOLUTION

Board Adoption FY2023 Operating Budget, FY2023 Restricted Operating Budget and FY2023 / FY2027 <u>Capital Budget</u>

Whereas,	it is the determination of the Suburban Mobility Authority for Regional Transportation (Authority) that an annual budget for Authority operation be enacted annually pursuant to Authority Board Policy Sixteen (16) and in accordance with the Uniform Budget and Accounting Act of the State of Michigan (PA 2 of 1968 as amended) to budget and appropriate money for Authority operation for FY 2023; and
Whereas,	the Authority also develops and appropriates money to fund a restricted operating budget which appropriates federal and state grant dollars to those eligible PA 196 communities and all communities in Macomb County along with eligible non-profit organizations to assist in operating bus service on a local level; and
Whereas,	the Authority establishes every fiscal year a five year Capital Budget which is utilized to plan Capital expenditures over a five year period as well as plan for various operational grants over a five year period; and
Whereas,	the Authority, annually appoints three Board members to a special committee designated as a Budget Committee to review in detail the proposed Authority operating budget, restricted operating budget and the five year Authority Capital Plan which said Committee did review in detail within an open meeting on 5/5/2022; and
Whereas,	A public notice was published in two newspapers in the metropolitan area notifying the public that the proposed operating budgets and capital budget were available for review from 4/28/2022 to 5/26/2022; and
Whereas,	The Authority pursuant to the provisions of PA 204 of 1967 as amended will submit its FY2023 Operating Budgets and Capital Budgets to the RTA Board for review along with any comments; now therefore be it
Resolved,	That the Board of Directors of Suburban Mobility Authority for Regional Transportation hereby adopts the FY 2023 Operating Budget, Restricted Operating Budget and the FY

2023 through FY 2027 Capital Budget; and, be it further

line item amendments without Board Approval

Resolved,

That the SMART Board of Directors hereby adopts 10% of a line item as the limitation for

CERTIFICATE

The undersigned duly qualified Board Secretary of the Suburban Mobility for Regional Transportation certifies the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the Regional Transportation hold on May 26, 2022									
the Board of the Suburban Mobility Authority for	r Regional Transportation held on May 2	26, 2022.							
Date	Board Secretary								
No.									





FISCAL YEAR 2023 OPERATING AND CAPITAL BUDGET

Presented to the Suburban Mobility Authority for Regional Transportation Board of Directors

May 26, 2022



Suburban Mobility Authority for Regional Transportation Board of Directors

WAYNE COUNTY

Abdul Haidous Khalil Rahal

OAKLAND COUNTY

Hilarie Chambers
Bret Rasegan

MACOMB COUNTY

John Paul Rea Vicki Wolber

MONROE COUNTY

Royce Maniko

Dwight Ferrell, General Manager Robert Cramer, Deputy General Manager Ryan Byrne, CPA, Director of Finance











Executive Summary

Financial Review

- 1) Income Statement (Functional Version)
- 2) Income Statement (Operational Version)
- 3) Restricted Operating Budget
- 4) Revenue Allocation Graph
- 5) Expense Allocation Graph
- 6) Revenue Assumptions
- 7) Expense Assumptions
- 8) Staffing Review
- 9) Organization Charts

Functional Review

- 10) Fixed Route Revenues & Expenses
- 11) Connector Route Revenues & Expenses
- 12) General Administrative Expenses

Community Program Review

- 13) Municipal Credits (MC)
- 14) Community Credits (CPP)
- 15) Purchase of Service (POS) Programs

Capital Budget

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EXECUTIVE SUMMARY



FY 2023 OPERATING & CAPITAL BUDGETS EXECUTIVE SUMMARY

OVERVIEW

The Suburban Mobility Authority for Regional Transportation (SMART) Fiscal Year 2023 (FY 23) operating and capital budgets represent a balanced budget and includes an increase in expenses and offsetting revenues over the previous year. The operating budget is \$147.5 million, funded through a combination of local property tax revenue, state operating assistance, Federal capital grant funds for preventive maintenance, Federal relief and recovery funds, and state and Federal pass-through funds. The budget supports SMART's wide range of transportation offerings, including FAST, Fixed Route, Connector/ADA, Microtransit and Community Partnership/Community Transit Programs. The budget includes \$11.422 million in restricted funds, which are Federal and state grant dollars passed through to public transportation services delivered by non-profit organizations and municipalities across Macomb, Monroe, Oakland and Wayne Counties. These funds are in addition to the \$4.1 million in SMART Community Credits funded by local property tax revenue that SMART provides to agencies across the opt-in areas. The capital budget includes an estimated \$77.7 million in active federal and state grants which were awarded to SMART in prior fiscal years but not yet fully expended, and an additional \$55.3 million in federal and state grants newly available in FY 23.

Throughout Fiscal Year 2022, SMART has continued to incur increased expenses and reduces Fare revenues, due to the ongoing effects of the COVID-19 Pandemic. The increased expenses are a result of the Authority paying Pandemic Hazard Pay to employees throughout FY 22, and additional expense related to cleaning, and other pandemic expenses. The Authority has experienced reduced Fare revenue as a result of reduced ridership throughout the year. The FY 23, budget assumes a reduction in the additional COVID-19 expenditures, include the winding down the Pandemic Hazard Pay for employees. However, the FY 23 budget does include \$3 million in expected COVID-19 expenses, as a contingency for unforeseen circumstances. The FY 23 budget also assumes an increase in Fare revenues, commensurate with the budget increase in operating hours. Additionally, the Authority has experienced increased fuel expenses towards the end of FY 22, for both propane and diesel. The increase volatility in the fuel markets has created extraordinary uncertainty in the FY 23 budgeted fuel expenses. The Authority has ample Coronavirus Aid, Relief, and Economic Security Act (CARES) and Coronavirus Response and Relief Supplemental Appropriations Act (CRRSA) to ensure financial stability in the event of a change in the COVID-19 impacts and extraordinary fuel costs.

SMART will receive additional federal funding for capital and operating expenses under the American Rescue Plan Act (ARPA). The additional funding has not been fully allocated to SMART and is not included in this budget. SMART will complete a thorough and collaborative process to develop a Program of Projects for these funds to further support the long-term sustainability of SMART services and the recovery of the region.

OPERATING BUDGET:

For FY 23, SMART revenue budget amounts to \$147.5 million, with approximately half coming from local property tax proceeds (\$78.7 million), another \$43.5 (30%) funded by gas tax funds through State Act 51 of 1951, and the remainder through federal sources (\$13.2 million), farebox revenue (\$5.6 million), other State grant dollars (\$4.2 million), and other income and local community transit operating revenues (\$2.4 million). The local property tax revenues (current rates between 0.97-0.99 based on Headlee Amendment restrictions) are supported by county-wide millage in Macomb County and through member communities of Public Act 196 authorities in Wayne and Oakland Counties. The current millage measures are approved through calendar year 2022, and must be renewed to ensure continued funding for SMART in FY 23 and beyond.

In SMART's balanced budget, operational expenditure appropriations amount to \$147.5 million, which funds the wide range of services provided and supported by SMART. Approximately two thirds of expenses (\$98.8 million) are budgeted to provide FAST and Fixed Route bus services within Macomb County and the participating communities in Oakland and Wayne Counties. Another 10% (\$14.3 million) is budgeted for SMART Connector bus service, which includes advanced reservation service primarily used by senior citizens and American with Disabilities Act (ADA) complementary service across the Fixed Route network. Approximately 4% (\$6.0 million) of SMART's budget has been allocated for the pilot Microtransit program. The budget includes \$4.1 million SMART Community Credits which directly support communities that participate in the local property tax, and includes specific purchased services that communities use to increase level of SMART service in their area. Administrative staffing and support, marketing and advertising totals \$18.9 million.

Pension and Other Post Employment Benefit (OPEB) employer contribution expenditures of the Authority are spread among the Operations Sections and General Administration. Total net employer pension contributions amount to \$9.7 million for the employer pension contribution as well as a \$4.5 million OPEB employer contribution for FY 23. This amount is in addition to a \$8.4 million retiree "pay go" premium payments paid out throughout the year, and is projected increase funding of the OPEB liability to 63% (above the 40% required by PA 202 of 2017).

CAPITAL EXPENDITURES:

In FY 2022, SMART received four Proterra Electric buses funded through a discretionary "No/Lo Emissions" Federal grant award applied jointly with DDOT. Federal and State grant dollars will pay 100% of the cost of these electric buses and charging equipment with the exception of the electric batteries which were leased and are part of the Maintenance Department operating budget of the Authority. This initial investment will allow SMART to test and acclimate to the different operational and maintenance parameters of all-electric buses, and lay the groundwork for future decisions about fleet propulsion.

In addition, SMART continues to make major capital investments in technological improvement, including upgrading dispatching software for Fixed Route and Connector services. Additional capital projects for FY 23 include needed facility rehabilitation improvements at all three terminals. SMART is in the process of conducting a facilities renovation feasibility study, that is scheduled to be completed in July 2022. Facility capital improvement projects should commence shortly thereafter.

OTHER ECONOMIC:

The Federal IIJA funds anticipated to come to the region present an incredible opportunity for SMART to help lead recovery in the region and invest in needed facility and equipment upgrades, innovative and flexible services, and long-term financial sustainability. SMART will update our capital budget as we complete the application for IIJA funding

SMART and its community partners continue to work to improve local service. SMART also communicates with several non-participating communities in Oakland and Wayne Counties to explore opportunities to increase vital transportation options throughout the tri-county and Monroe service area.

In FY 2022 SMART concluded collective bargaining that had started in 2018 with all collective bargaining units, resulting in contracts that will expire in December 2022. During this FY 23, SMART enter contract negotiations with all bargaining units, with hopes to compete negotiations by December 31, 2022. SMART has included estimates of outcome from new collective bargaining contracts in the FY 23 budgets.



FINANCIAL REVIEW

- 1) Income Statement (Functional Version)
- 2) Income Statement (Operational Version)
- 3) Restricted Operating Budget
- 4) Revenue Allocation Graph
- 5) Expense Allocation Graph
- 6) Revenue Assumptions
- 7) Expense Assumptions
- 8) Staffing Review
- 9) Organization Charts



FY2023 OPERATING BUDGET	FY2022	FY2023	\$ Variance	% Variance
112020 01 210 11110 2020 21	BUDGET	BUDGET	FAV(UNFAV)	FAV(UNFAV)
REVENUE	•		, ,	,
EDERAL OPERATING REVENUE:				
SECTION 5307 \$	4,000,000 \$	8,000,000	4,000,000	100.0%
SECTION 5307 CARES ACT	10,800,000	4,500,000	(6,300,000)	
OTHER FEDERAL GRANTS	839,000	739,000	(100,000)	-11.9%
TOTAL FEDERAL OPERATING REVENUE	15,639,000	13,239,000	(2,400,000)	-15.3%
STATE OF MICHIGAN				
ACT 51	42,424,000	43,500,000	1,076,000	2.5%
OTHER STATE GRANTS	3,181,000	4,163,500	982,500	30.9%
TOTAL STATE OPERATING REVENUE	45,605,000	47,663,500	2,058,500	4.5%
CONTRIBUTION FROM COUNTY TRANSIT AUTHORITIES	77,100,000	78,650,000	1,550,000	2.0%
OPERATING REVENUE				
FIXED ROUTE	3,701,000	5,095,000	1,394,000	37.7%
CONNECTOR	339,800	405,000	65,200	19.2%
MICROTRANSIT	, in the second of the second	50,000		
OTHER INCOME	2,133,100	2,139,100	6,000	0.3%
LOCAL COMM TRANSIT OPERATING REVENUE	368,000	271,000	(97,000)	-26.4%
TOTAL REVENUE	144,885,900	147,512,600	2,576,700	1.8%
EXPENSES				
OPERATIONS:				
FIXED ROUTE	100,532,200	98,798,700	1,733,500	1.79
MICROTRANSIT	2,400,000	6,000,000	(3,600,000)	-150.0%
CONNECTOR	15,570,900	14,302,700	1,268,200	8.1%
GENERAL ADMINISTRATION	16,850,400	18,861,600	(2,011,200)	-11.9%
COMMUNITY CREDITS	3,983,400	4,114,900	(131,500)	-3.3%
FRI COUNTY POS ASSISTANCE	672,000	691,700	(19,700)	-2.9%
COMMUNITY BASED SERVICE	193,000	193,000	· -	
DEPRECIATION EXPENSE	250,000	250,000	-	
/EHICLE PURCHASE EXPENSE	434,000	500,000	(66,000)	-15.2%
CONTINGENCY	1,000,000	800,000	200,000	20.0%
COVID-19 EXPENSES	3,000,000	3,000,000	-	
TOTAL EXPENSES	144,885,900	147,512,600	(2,626,700)	-1.8%

SMART OPERATIONAL FY2023					
BUDGET		FY 2022 Budget	FY 2023 Budget	\$\$ Variance FAV(UNFAV)	% Variance
REVENUE				·	
Route Revenue:					
Fare Revenue		4,000,900	5,525,000	1,524,100	38.1%
Agency Revenue	<u>-</u>	39,900	25,000	(14,900)	-37.3%
Total Route Revenue	_	4,040,800	5,550,000	1,509,200	37.3%
	% Of Total Revenue	3%	4%		
Federal Sources:					
Section 5307		4,000,000	8,000,000	4,000,000	100.0%
Section 5307 Cares Reven	ue	10,800,000	4,500,000	(6,300,000)	
Federal Grant-UWP/TAM		639,000	639,000		
Other Federal Grants	-	200,000	100,000	(100,000)	-50.0%
Total Federal Sources		15,639,000	13,239,000	(2,400,000)	-15.3%
	% Of Total Revenue	11%	9%		
State Sources:					
State ACT 51 SMART		42,424,000	43,500,000	1,076,000	2.5%
State Prev Maint Rev		1,000,000	2,000,000	1,000,000	100.0%
Other State Grants		2,181,000	2,163,500	(17,500)	-0.8%
Total State Sources		45,605,000	47,663,500	2,058,500	4.5%
	% Of Total Revenue	31%	32%		
Local Sources:					
Contributions From Local T	ransit Authorities	77,250,000	78,800,000	1,550,000	2.0%
Allowance For MTT		(150,000)	(150,000)		
Total From Local Sources	_	77,100,000	78,650,000	1,550,000	2.0%
	% Of Total Revenue	53%	53%		
Other Income:					
Interest Income		150,000	300,000	150,000	100.0%
Advertising		750,000	900,000	150,000	20.0%
Admin Fee Revenue		851,000	557,000	(294,000)	-34.5%
Miscellaneous		382,100	382,100	, , ,	
Total Other Income	_	2,133,100	2,139,100	6,000	0.3%
	% Of Total Revenue	1%	1%	·	

SMART OPERATIONAL FY2023 BUDGET								
		FY :	2022 Budget	FY	2023 Budget	\$\$ Variance FAV(UNFAV)	% Variance	
Other Operating Revenue:								
Local Community Transit Operating Revenue			223,000		166,000	(57,000)	-25.6%	
Fleet Maintenance Reimbursement			145,000		105,000	(40,000)	-27.6%	
Total Other Operating Revenue			368,000		271,000	(97,000)	-26.4%	
, ,	% Of Total Revenue		0%		0%			
TOTAL REVENUES		\$	144,885,900	\$	147,512,600	\$ 2,626,700	1.8%	

SMART OPERATIONAL FY2023								
BUDGET	FY 2022 Budget	FY 2023 Budget	\$\$ Variance FAV(UNFAV)	% Variance				
EXPENSES (Part 1 of 3)								
WAGE AND WAGE RELATED EXPENSES:								
ACTIVE EMPLOYEES:								
Active Salaries, Wages & Taxes:								
Administrative	7,379,900	8,602,400	(1,222,500)	-16.6%				
Operations	38,642,500	40,702,200	(2,059,700)	-5.3%				
Maintenance	9,389,800	9,990,800	(601,000)	-6.4%				
Total Active Salaries, Wages, Taxes	55,412,200	59,295,400	(3,883,200)	-7.0%				
% Of Total Revenue	38%	40%		_				
Active Employee Benefits:								
Hospitalization/Medical	11,190,600	8,668,500	2,522,100	22.5%				
Life, AD&D, Dental, & Optical	1,334,700	1,307,600	27,100	2.0%				
Other Employee Benefits	219,000	282,100	(63,100)	-28.8%				
Health Care Saving Plan	900,300	1,049,700	(149,400)	-16.6%				
Workers Compensation	1,291,400	933,800	357,600	27.7%				
FICA	4,168,000	4,820,900	(652,900)	-15.7%				
Pension Funding	13,482,600	9,719,800	3,762,800	27.9%				
Total Active Employee Benefits	32,586,600	26,782,400	5,804,200	17.8%				
% Of Total Revenue	22%	18%						
% Of Total Active Wages	59%	45%						
Total Active Employee Wages & Benefits:	87,998,800	86,077,800	1,921,000	2.2%				
% Of Total Revenue	61%	58%						
RETIRED EMPLOYEES:								
Post Employment Benefits:								
OPEB Net Unfunded Obligation	7,500,000	4,494,600	3,005,400	40.1%				
Retiree Medical, Life & Presc Premiums	9,625,900	8,435,800	1,190,100	12.4%				
Total Post Retirement Benefits	17,125,900	12,930,400	4,195,500	24.5%				
% Of Total Revenue	12%	9%	, , ,					
Total Wage and Wage Related Expenses	105,124,700	99,008,200	6,116,500	5.8%				

73%

67%

% Of Total Revenue

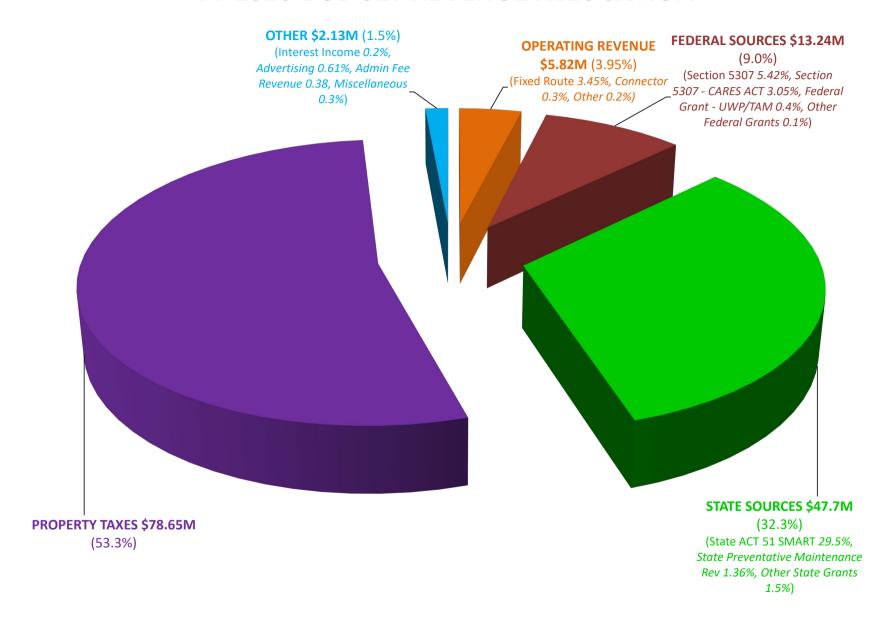
SMART OPERATIONAL FY2023				
BUDGET	FY 2022 Budget	FY 2023 Budget	\$\$ Variance FAV(UNFAV)	% Variance
EXPENSES (Part 2 of 3)				
Operations:				
Operational Expenses				
Direct Variable (Vehicle):				
Fuels - Diesel, Propane	6,325,100	10,180,000	(3,854,900)	-60.9%
Gas, Oil, Lubricants, Etc.	526,900	546,000	(19,100)	-3.6%
Repair Parts	3,270,000	3,220,000	50,000	1.5%
Leased - Tires, Batteries	952,000	1,267,900	(315,900)	-33.2%
Vehicle Insurance	6,704,700	5,821,600	883,100	13.2%
Bus Contract Repairs-Maintenance	1,074,100	1,326,300	(252,200)	-23.5%
Contract Repairs-Accidents	40,000	45,000	(5,000)	-12.5%
Towing	186,000	183,000	3,000	1.6%
Total Direct Variable (Vehicle)	19,078,800	22,589,800	(3,511,000)	-18.4%
% Of Total Revenue	13%	15%		
Contract Transportation				
Microtransit Opr Expenses	2,400,000	6,000,000	-3,600,000	-150.0%
Total Contract Transportation	2,400,000	6,000,000	-3,600,000	
• % Of Total Revenue		4%	, ,	
Indirect Variable:				
Fare Collection Costs	567,000	535,800	31,200	5.5%
Route Facilities Maint.	188,300	188,300	31,200	3.376
Other- Operational	313,400	334,400	(21,000)	-6.7%
Total Indirect Variable	1,068,700	1,058,500	10,200	1.0%
% Of Total Revenue		1%	10,200	1.070
Facilities:	- 70	.,,		
Utilities	1,648,800	1,617,900	30,900	1.9%
Contract Bldg Maint.	908,700	933,200	(24,500)	-2.7%
Other- Facilities Expenses	350,100	455,300	(105,200)	-30.0%
Business Insurance	79,000	66,400	12,600	15.9%
Total Facilities	2,986,600	3,072,800	(86,200)	-2.9%
% Of Total Revenue		2%	1 / /	
Total Operational Expense	25,534,100	32,721,100	(7,187,000)	-28.1%
% Of Total Revenue		22%	1,,,,	

SMART OPERATIONAL FY2023 BUDGET	FY 2022 Budge	E FY	Y 2023 Budget	\$\$ Variance FAV(UNFAV)	% Variance
EXPENSES (Part 3 of 3)					
Administration, Other, Spec. Serv, Contingency :					
Administrative					
General Supplies	573	,900	715,900	(142,000)	-24.7%
Professional, Outside Serv.	1,619	,800	1,636,000	(16,200)	-1.0%
Outside Counsel (Non V/L & W/C)	301	,400	550,000	(248,600)	-82.5%
Computer Maint.	744	,800	824,500	(79,700)	-10.7%
Marketing Expense	897	,500	1,817,400	(919,900)	-102.5%
Other- Administration		,300	689,900	(132,600)	-23.8%
Total Administration	4,694		6,233,700	(1,539,000)	-32.8%
% Of Total Revenue		3%	4%		
Other				/a.c 1	
Vehicle Purchase Expense		,000	500,000	(66,000)	-100.0%
Depreciation-Eligible		,000	250,000		
Total Other	684	,000	750,000		
% Of Total Revenue		0%	1%		
Special Services: Community Credit Exp.	3,983	400	4,114,900	(131,500)	-3.3%
POS & Community Transit Serv.	•	,400 ,000	4,114,900 884,700	(131,500)	-3.3% -2.3%
Total Special Services:	4,848		4,999,600	(151,200)	-2.3% -3.1%
% Of Total Revenue	4,040	<u>3%</u>	4,999,000	(101,200)	-5.1/0
70 G. Total Neverlac		3 /0	370		
Contingency	1,000	.000	800,000	200,000	20.0%
Covid-19 Expenses	3,000	•	3,000,000	200,000	20.070
	-,200	• = =	-,,		
otal Operational Expenses	39,761,	200	48,504,400	(8,677,200)	-21.8%
% Of Total Revenue		27%	33%		
OTAL EXPENSES (Wages & Operational)	\$ 144,885,	900 \$	147,512,600	\$ (2,626,700)	-1.8%
% Of Total Revenue	10	00%	100%		

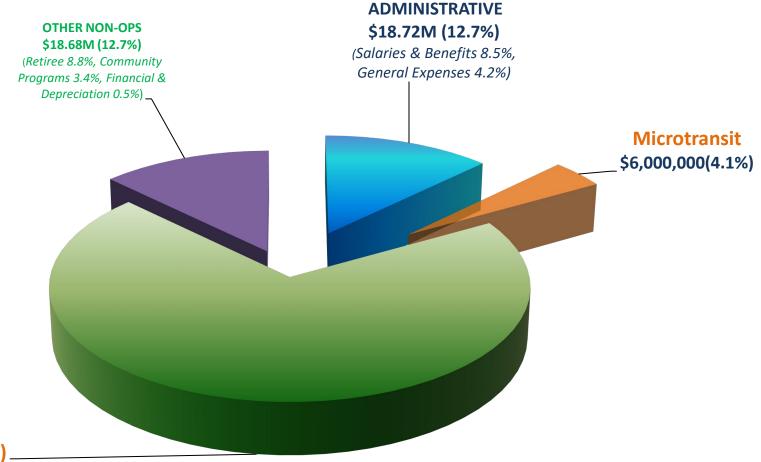
SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 RESTRICTED OPERATING BUDGET SUMMARY

DESTRUCTED DEVENUE	FY2022	FY2023	INCREASE	
RESTRICTED REVENUE	BUDGET	BUDGET	(DECREASE)	
MUNICIPAL CREDITS:	Φ 4.000.500	A 4 000 500	Φ.	
MUNICIPAL CREDIT - ACT 51	\$ 1,630,500	\$ 1,630,500	\$ -	
MUNICIPAL CREDIT - SPECIAL APPROPRIATION	1,630,500	1,630,500	<u>-</u>	
TOTAL MUNICIPAL CREDITS	3,261,000	3,261,000	-	
OUTER COUNTY POS:				
FTA SECTION 5307	4 500 000	4 450 000	(50,000)	
LAKE ERIE	1,506,000	1,450,000	(56,000)	
LAKE ERIE PREVENTATIVE MAINTENANCE	194,000	99,000	(95,000)	
LAKE ERIE TARTA	283,000	169,000	(114,000)	
STATE ACT 51	445.000	407.000	(0.000)	
BEDFORD	115,000	107,000	(8,000)	
MONROE	362,000	300,000	(62,000)	
LAKE ERIE STATE SECTION 5311	1,504,000	1,400,000	(104,000)	
MONROE	106,000	150,000	44,000	
LAKE ERIE	45,000	80,000	35,000	
TOTAL OUTER COUNTY POS	4,115,000	3,755,000	(360,000)	
	4,113,000	3,733,000	(300,000)	
OTHER STATE SUBSIDIZED SERVICES:				
SPECIALIZED SERVICES GRANT	922,000	922,000	-	
ROYAL OAK TOWNSHIP - ACT 51	16,000	16,000	-	
NORTH OAKLAND TRANSIT AUTHORITY - NEW FREEDOM	319,000	436,000	117,000	
NORTH OAKLAND TRANSIT AUTHORITY - SEC 5311 JARC	141,000	152,000	11,000	
JARC/NF MOB MGT/OPER	162,000	150,000	(12,000)	
TOTAL OTHER STATE SUBSIDIZED SERVICES	1,560,000	1,676,000	116,000	
SUB-AWARD GRANTEES:				
FTA SECTION 5310 GRANT	1,372,000	2,730,000	1,358,000	
FTA SECTION 5307 - CARES ACT COMMUNITY SUPPORT	3,826,000	-	(3,826,000)	
TOTAL OTHER STATE SUBSIDIZED SERVICES	5,198,000	2,730,000	(2,468,000)	
TOTAL RESTRICTED REVENUE	14,134,000	11,422,000	(2,712,000)	
RESTRICTED EXPENSES				
MUNICIPAL CREDITS	3,261,000	3,261,000	-	
OUTER COUNTY POS	4,115,000	3,755,000	(360,000)	
OTHER STATE SUBSIDIZED SERVICES	1,560,000	1,676,000	116,000	
SUB-AWARD GRANTEES	5,198,000	2,730,000	(2,468,000)	
TOTAL RESTRICTED EXPENSE	14,134,000	11,422,000	(2,712,000)	
REVENUE OVER (UNDER) EXPENSE	\$ -	\$ -	\$ -	

FY 2023 BUDGET REVENUE ALLOCATION



FY 2023 BUDGET EXPENSE ALLOCATION



OPERATIONS \$104.11M (70.5%)

(Operations/Maint.
Salaries & Benefits
49.9%, Vehicle
Operations 16%,
Contract Trans 0%,
Facilities 2.1%, COVID19 2.0%, Contingency
0.5%

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET REVENUE ASSUMPTIONS

FEDERAL SOURCES:

FTA Section 5307:

The Authority is a recipient of funds under Section 5307 of the Urban Mass Transportation Act of 1964, as amended, which provides funds for mass transportation programs.

The Regional Transit Authority determines the distribution of the Detroit Region's funding annually. SMART expects the FY 23 distribution will be at the same rate as FY 22. Funding will be used primarily for capital needs and a modest portion for preventive maintenance.

Other Federal Grants:

The Authority is a recipient of the Unified Work Program (UWP) grant. This grant continues as historically awarded annually, with a budget of \$389,500 for FY2021. The Authority has been awarded for a Service Development-New Technology grant for an additional \$400,000, of which SMART is expecting to receive \$387,000 during FY 23.

The Authority is the designated recipient of Federal capital and operational funding for the purpose of passing through funds to subrecipients. SMART has received various federal program awards covering a portion of administrative costs incurred while administering these grants.

The Authority is a recipient of a New Freedom Mobility Management grant award. This grant is expected to cover the salaries of two staff to carry out SMART's efforts to enhance and improve mobility for New Freedom eligible clients.

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET REVENUE ASSUMPTIONS

STATE OF MICHIGAN SOURCES:

		<u>Total</u>	<u>Unrestricted</u>	Restricted
State of Michiga	an- Act 51			
Detroit UZA:	SMART	\$46,761,000	\$43,500,000	\$3,261,000
Detroit UZA:	Royal Oak Twp. Subrecipient	16,000	-0-	16,000
Bedford UZA:	LET Subrecipient	107,000	-0-	107,000
Monroe:	LET Subrecipient	300,000	-0-	300,000
Lake Erie:	LET Subrecipient	1,400,000	-0-	1,400,000
	Total Act 51 Formula Funding	\$48,584,100	\$43,500,000	\$5,084,000

The Authority is a recipient of operating assistance funds from the State of Michigan under Act 51 of the Public Acts of 1951 (Comprehensive Transportation Fund or CTF), as amended. The State of Michigan makes a distribution of CTF funds, which are annually appropriated by the State Legislature for mass transit operating assistance. Based on eligible expenses submitted by each Michigan eligible transit agency, a funding allocation of CTF funds is calculated by MDOT for distribution to each transit agency. Under Act 51, large urban transit agencies are eligible to receive up to 50% eligible expense reimbursement, while non-urban agencies are eligible to receive up to 60%.

SMART is the designated recipient of Act 51 funding for the purpose of passing through such funds to sub-recipient, Lake Erie Transit and Royal Oak Township. The Regional Transit Authority determined the FY2021 Act 51 reimbursement rate of 31.6%, based on member transit agencies budgeted expenses. SMART's estimated FY2023 reimbursement rate is 30%.

A portion of Act 51 funds, \$1,630,540, are formula Municipal Credit funding, restricted for the purpose of passing through to local community transit providers. Additionally, MDOT's special appropriation of Municipal Credit Sec. 10e (4) (d) is expected to continue in the same amount of \$1,630,540, for a total Municipal Credit amount of \$3,261,080.

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY 2023 OPERATING BUDGET REVENUE ASSUMPTIONS

LOCAL SOURCES:

Contributions from County Transit Authorities (local property tax revenue allocation):

On August 7, 2018, voters in participating Public Act 196 (of 1986) communities within Wayne and Oakland Counties as well as all of Macomb County voted on a new \$1.00/thousand property tax rate to operate transit within their respective communities for the period of FY 2019 through FY2022. This new \$1.00/thousand property tax rate passed in Macomb County as well as all participating communities. These tax rates have been rolled back by the Headlee amendment and vary by County.

For FY2023, it is estimated that 7% of SMART property taxes will go uncollected either through DDA, TIF, pay-in-lieu of tax, delinquent personal property taxes, renaissance zone property tax reductions or Michigan Tax Tribunal judgments.

The estimated average tax rate is \$0.9950/thousand property tax rate net contribution by County is as follows:

County	<u>In Millions</u>	Percent of Total
Macomb	\$29.3	37.1%
Oakland	31.2	39.6%
Wayne	<u>18.3</u>	<u>23.3%</u>
Net Total Levy	\$78.8	100.0%

Operational expenditures for fixed and connector bus service are allocated in accordance with the percent total (within 1%) of the property tax levy allocation highlighted above.

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET REVENUE ASSUMPTIONS

OPERATING SOURCES:

Fare Collections

	Fixed Route Services	Connector Services
Customers	5,252,600	242,500
Average Fare	x \$0.97*	x \$ 1.67*
Total (rounded)	\$5,095,000	\$ 405,000

^{*}The \$5.5 million in Fixed Route fares is in net of any anticipated decrease in fares due to the fare modification for our fixed route service and Dart pass service. In addition, Agency revenues are anticipated to be \$25,000 for FY2023

OTHER REVENUE SOURCES:

Investment Revenue:

SMART invests surplus funds in a manner which will provide the highest investment return with the maximum security while meeting daily cash flow needs of the Authority. In addition, the investment of all Authority surplus funds complies with all State statutes governing the investment of public funds. For FY2023, it is anticipated that investment revenues will increase to \$300,000 as compared to \$150,000 million for FY 2022. This is a result of historically low interest rates.

Advertising Revenue:

SMART entered into a revenue contract for advertising on fixed route buses, effective October, 2019. A minimum monthly guaranteed payment of \$50,000 or 60% of net revenues, whichever is greater, is paid to SMART each month of the contract term resulting in a minimum of \$600,000 per contract year. Based on current market conditions, vendor performance, and historical revenue trends, FY2023 budgeted advertising revenue is estimated to be slightly higher than FY2022.

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET EXPENSE ASSUMPTIONS

EMPLOYMENT COSTS

Salaries Expense:

Non-represented employees

Wages Expense:

Estimated Drivers Hours

- Fixed Route 1,160,928
- Connector 318,882

SMART completed negotiations with all union groups. The following contracts expire December 31, 2022.

- ATU Fixed Route Operators
- UAW Maintenance employees
- ATU Clerical employees
- AFSCME Dispatchers, Road Supervisors, and Maintenance Supervisors
- Teamsters Connector Operators and Customer Service Operators

Employee Benefits:

	BASE MAX. RATE
Medicare -	Unlimited 1.45 %
Social Security	\$ 142,800 6.20 %
Dental	Projected actual rate
Hospitalization:	
Active Employee	Projected actual rate
Retirees	Projected actual rate
Life Insurance	Projected actual rate
Optical	Projected actual rate
Sick & Accident	Projected actual rate

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY 2023 OPERATING BUDGET EXPENSE ASSUMPTIONS

PENSIONS AND OTHER POST EMPLOYMENT BENEFITS:

SMART has agreed in all its locally bargained labor agreements, as well as with its non-union employee group, to utilize the Michigan Employees Retirement System (MERS) to administer its defined benefit retirement program, the employer contribution retiree health funding vehicle and defined contribution retiree health care program. Administration includes accounting for and safekeeping of assets, investing said assets, administering monthly pension benefits and accounting for all retiree health care transactions for those eligible employees/retirees. Other services that MERS delivers to SMART are the annual SMART retiree system actuarial pension report. From this annual actuarial report, SMART determines its minimum annual employer retirement system contribution net of employee contributions of 4.5%.

The minimum required employer pension contribution for FY 23, as calculated by the MERS actuary is approximately \$9.1 million based on an anticipated 7.35% return on investment and a phase in schedule. However, this amount does not anticipate SMART wage increases through the bargaining process, and would leave the funded percentage below targets for a number of years. SMART management will analyze the budget to actual performance for FY 23 and determine if additional funding is available for excess contributions to the pension fund. As of 6/30/2021, the SMART net pension liability is \$55.3 million.

SMART has obtained the services of an independent actuary to calculate the other post employment benefit (OPEB) annual actuarial determined contribution or ADC. When SMART operating funds are available, SMART will make the OPEB ADC payments to the Retiree Health Funding Vehicle Trust over a twelve month period.

The recommended appropriated annual required contribution that SMART is proposing for the FY 23 budget to the MERS OPEB Trust is \$4.50 million plus an additional \$8.43 million in estimated retiree health care payments. The 6/30/2021 net OPEB liability is \$57.5 million.

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET EXPENSE ASSUMPTIONS

DIRECT VEHICLE COSTS

Diesel Fuel:

Fixed Route

Cost per gallon \$3.60

Gallons 2,552,656

Propane Fuel:

Connector

Cost per gallon \$1.688 Gallons 695,677

Connector Fuel: 100% propane fuel

Gasoline:

Service Vehicle/Other

Cost per gallon \$3.50 Gallons 40,000

<u>Vehicle Insurance (Liability):</u> Budgeted at .20 cents per mile based upon current experience.

Repair Parts:

Fixed Route Connector

Cost per mile \$.21 \$.14

Based upon a weighted average cost per mile for various classes of buses in the SMART fleet.

INDIRECT (VARIABLE) VEHICLE COSTS, FACILITIES EXPENSE, ADMINISTRATIVE EXPENSES

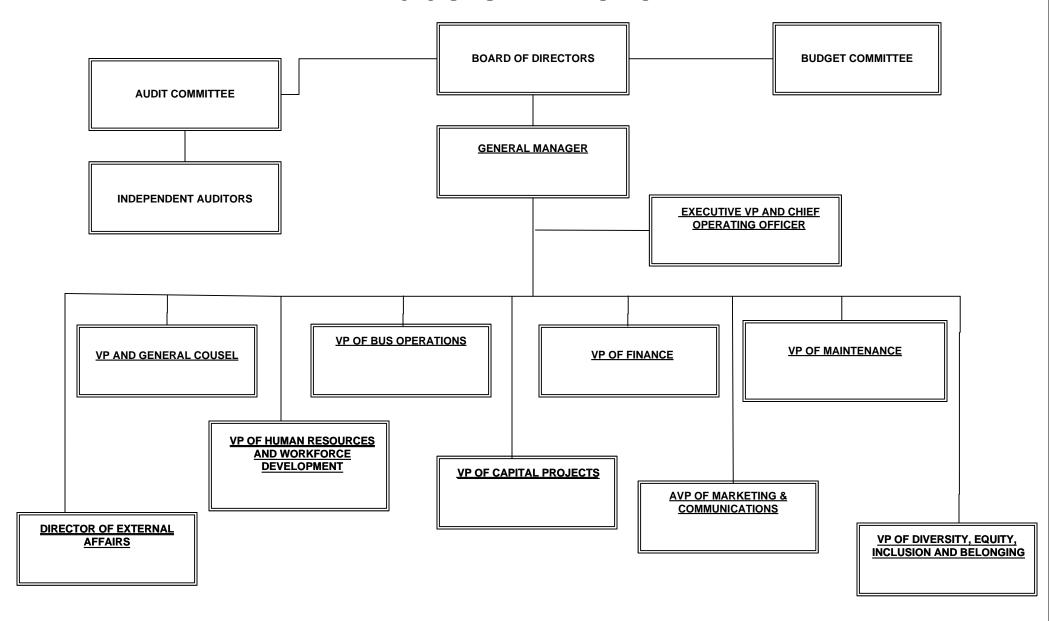
Based on a combination of historical spending patterns, trend analysis, contract rates, and current cost containment initiatives.

STAFFING REVIEW CHANGES FROM FY2022 TO FY2023

HEADCOUNT REPORT	FY2022 Bound Budget	FY2023 Bound Budget	FY2023 Budget Changes (+ / -)	Description of Position Changes
				No Change
ATU (Fixed Route - 424 Full Time and 2 Part Time Drivers)	426	426	0	
				No Change
ATU CLERICAL (Clerical Support Personnel)	23	23	0	No Change
ATO OLEMOAE (Ciencal Support Fiscillel)	23	23	- O	
				No Change
TEAMSTERS (Connector - 128 Full Time and 2 Part Time Drivers)	130	130	0	-
				Eliminated One Full Time CSO II.
TEAMSTERS CLERICAL (15 Full Time and 6 Part Time CSO's)	21	20	-1	
1.500.5				Eliminmated One Dispatch Inspector/Central
AFSCME	59	58	-1	
				No Change
UAW (Maintenance - 154 Full Time and 3 Part Time Maintenance)	157	157	0	No onlinge
O/W (Maintenance 1011 all 11110 and 01 art 11110 Maintenance)	107	107	Ŭ	
				Added VP of Diversity Equity Inclusion and Belonging, VP of Capital Projects, Director of Planning and Innovation, AVP of
				Service Delivery, Manager of Data Analytics, Director of
				External Affairs, Manager of Workforce Development,
				Orientation and Mobility Specialist, VP of Safety Risk Management and Training, Supervisor of Mobility Services
				Management, VP of Procurement, Employement Specialist, IT
				Support Analyst, 3 AVP of Maintenance Operations (Wayne, Oakland, Macomb).
NONREPRESENTED (122 Full Time and 4 Part Time Non Represented)	110	126	16	
Authority Total	926	940	14	

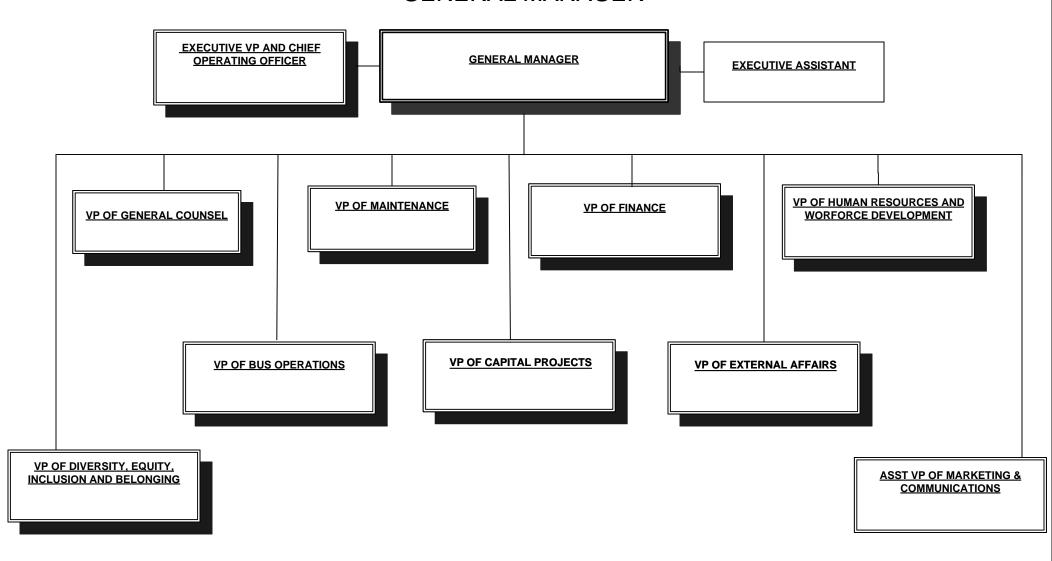


FY-2023 ORGANIZATION CHART



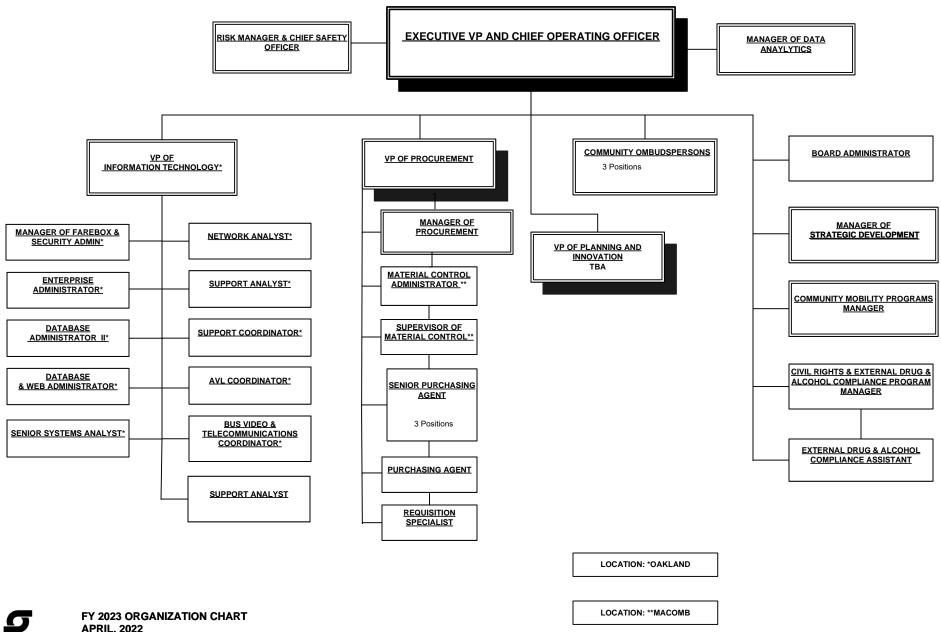


GENERAL MANAGER



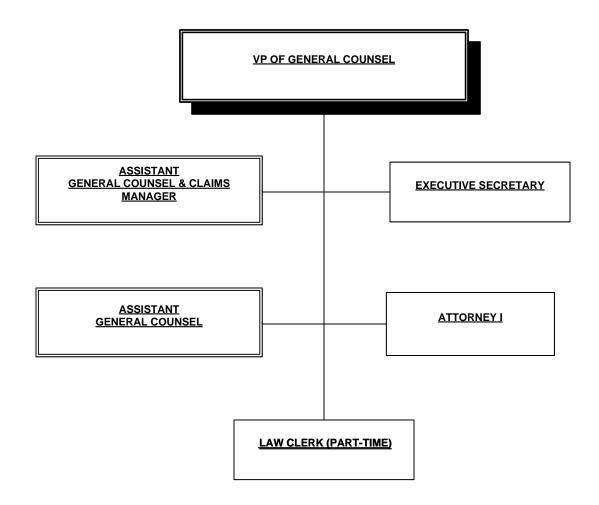


DEPUTY GENERAL MANAGER

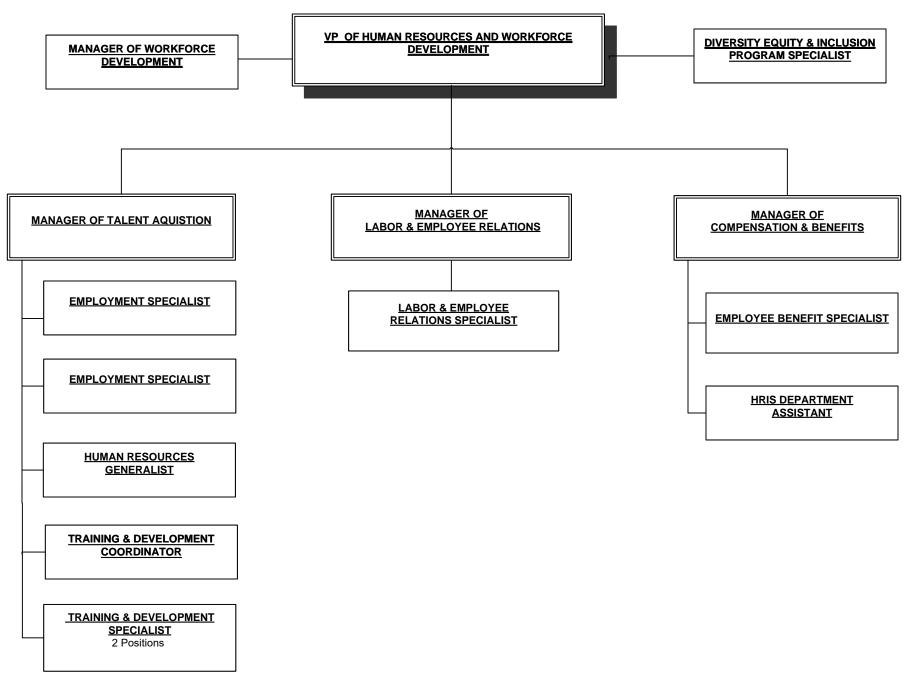




GENERAL COUNSEL

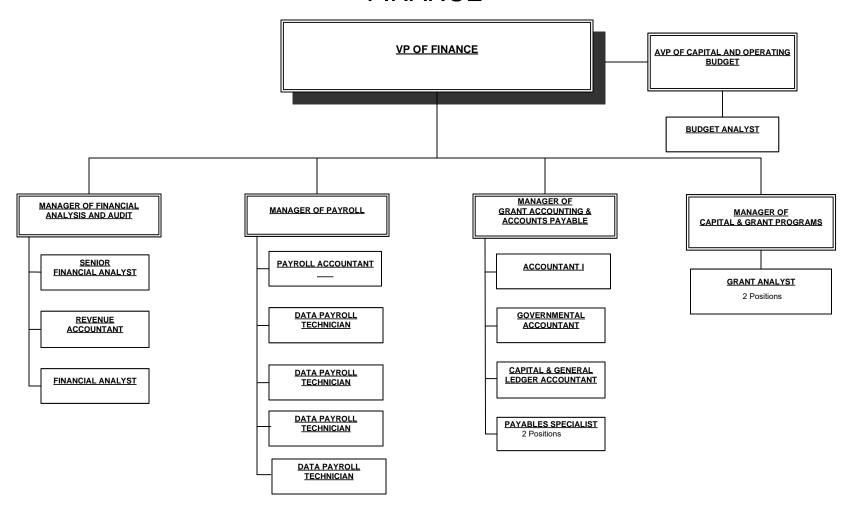


HUMAN RESOURCES



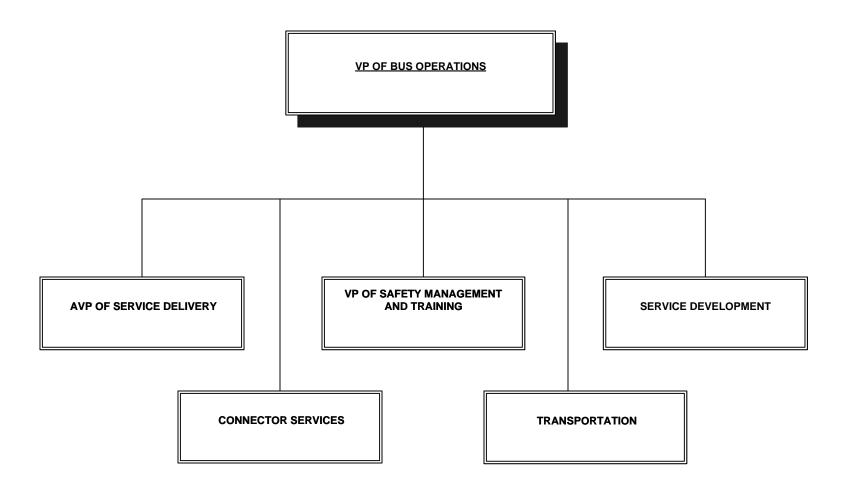


FINANCE



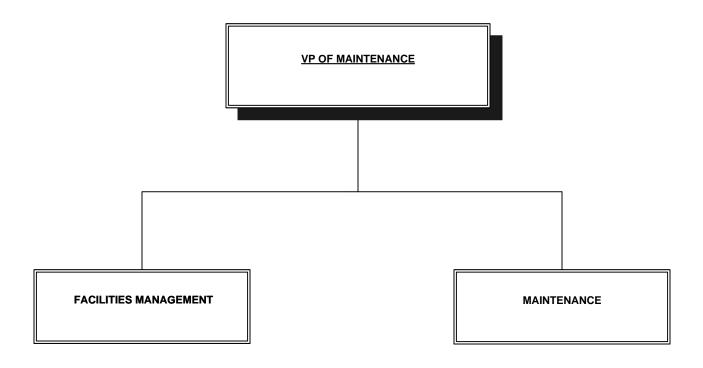


TRANSPORTATION



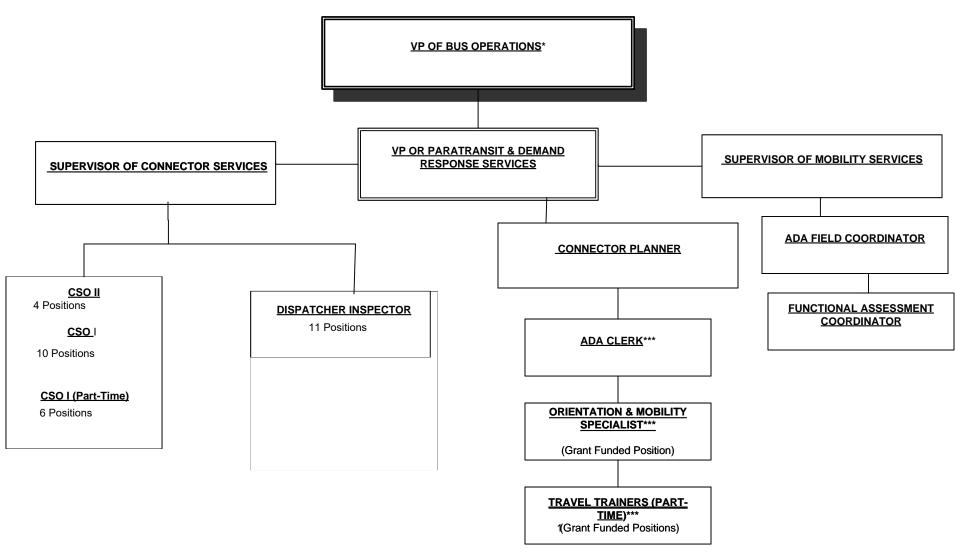


MAINTENANCE

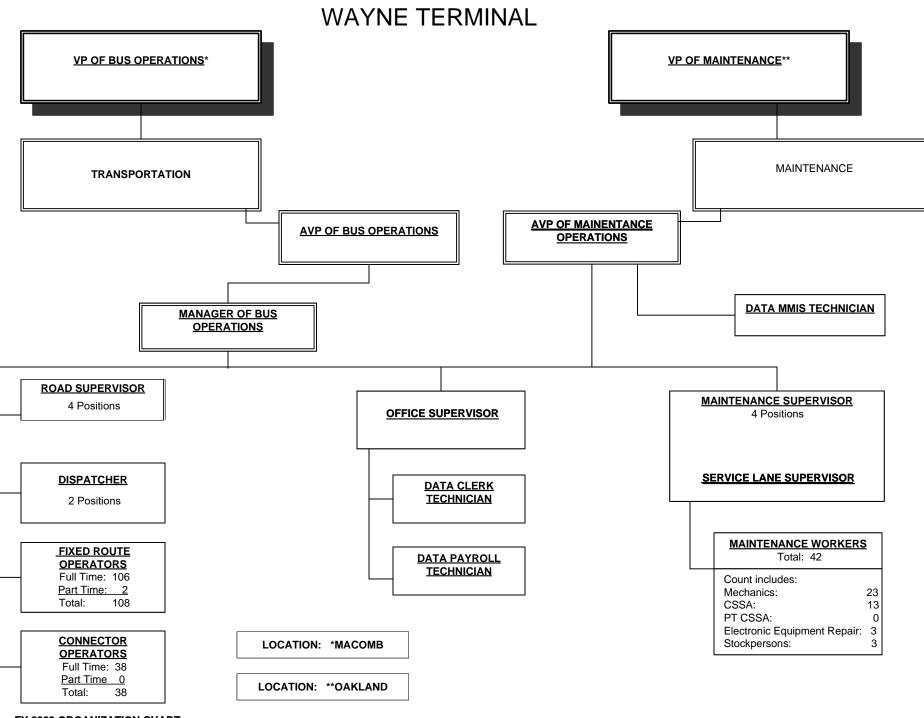


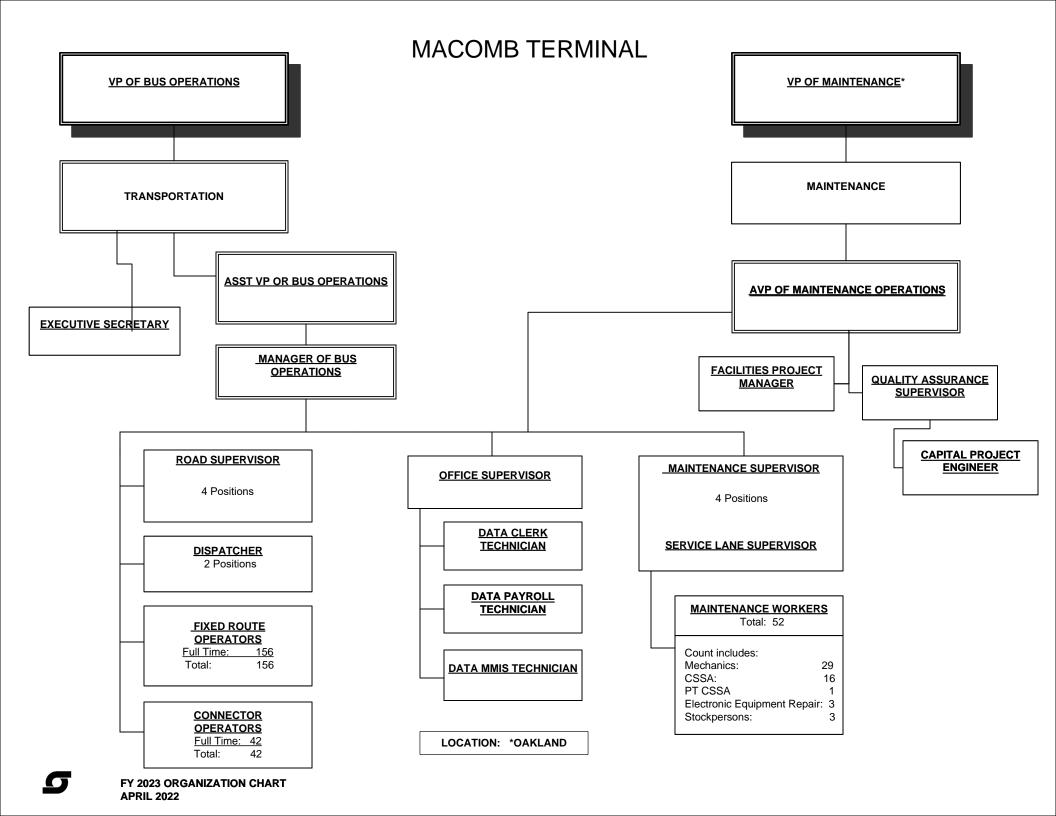


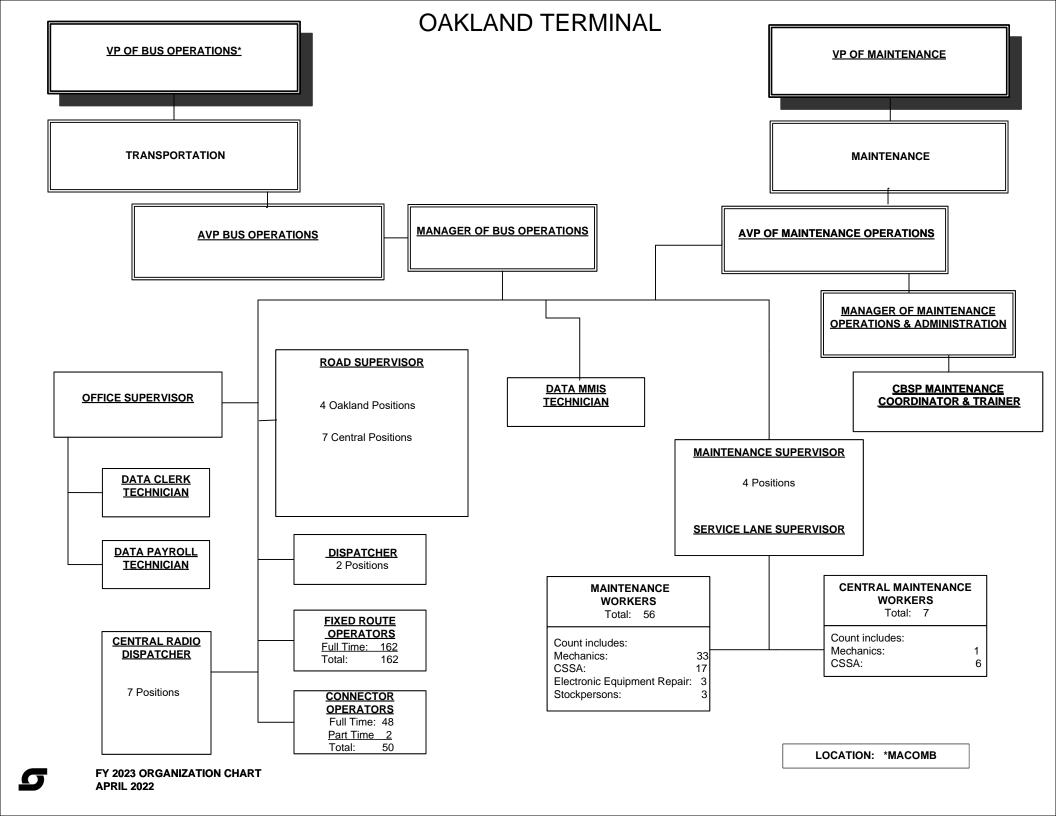
CONNECTOR SERVICES



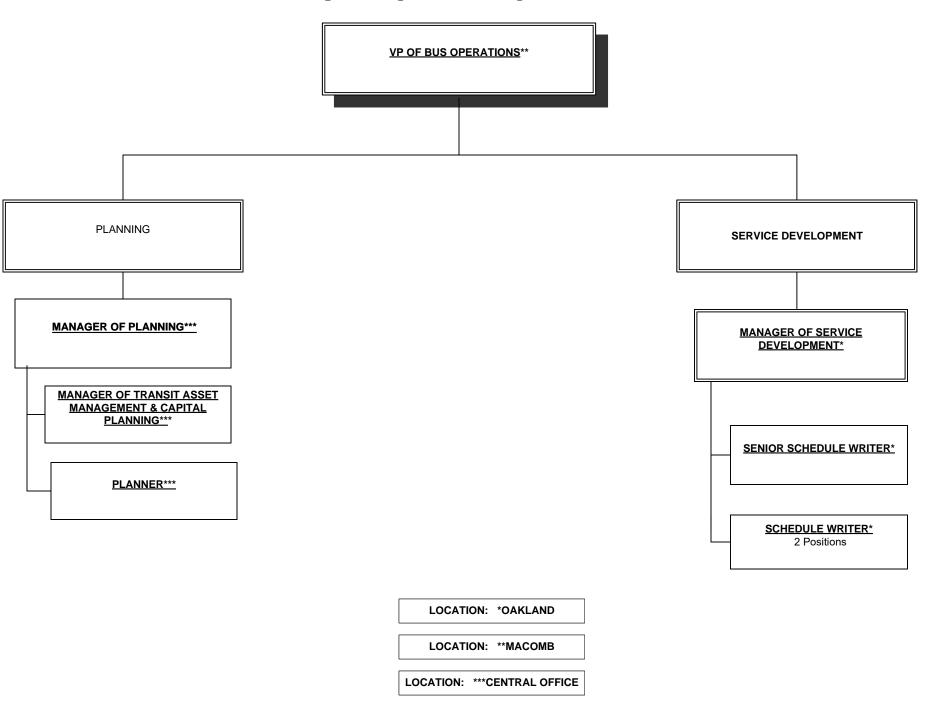






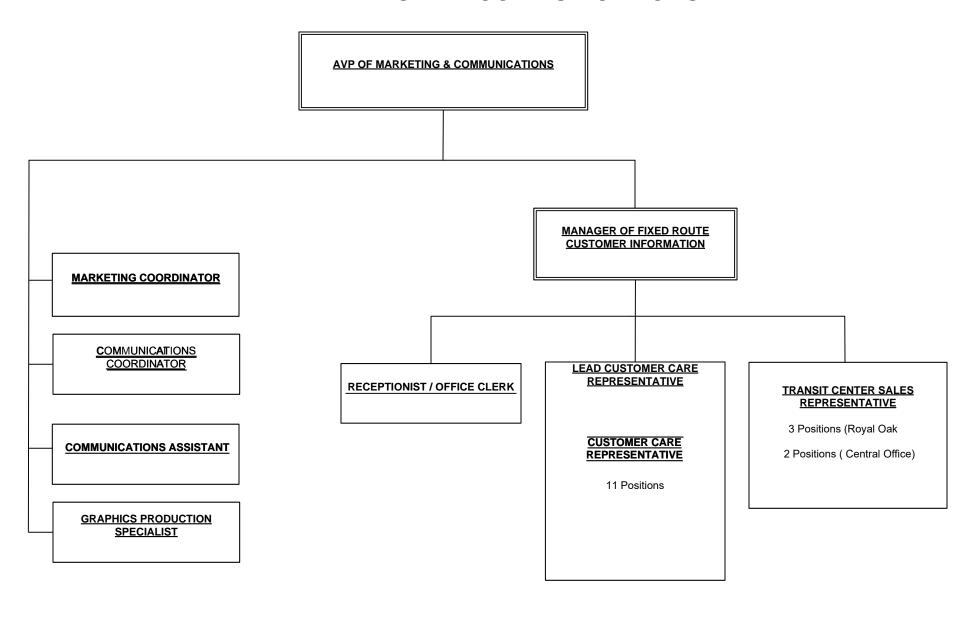


SERVICE DEVELOPMENT





MARKETING AND COMMUNICATIONS







FUNCTIONAL REVIEW

- 10) Fixed Route Revenues & Expenses
- 11) Connector Route Revenues & Expenses
- 12) General Administrative Expenses



SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET SCHEDULE OF REVENUE AND EXPENSE FIXED ROUTE

	FY2022 BUDGET	FY2023 BUDGET	FAV(UNFAV)
REVENUE			
	\$ 3,701,000 \$		
ADVERTISING	750,000	900,000	150,000
RENTAL INCOME	60,000	60,000	-
OTHER	2,100	2,100	
TOTAL REVENUE	4,513,100	6,107,100	1,594,000
EXPENSES			
TRANSIT OPERATIONS			
SALARIES	5,643,300	6,851,600	(1,208,300)
HOURLY WAGES	25,348,200	26,336,100	(987,900)
FUEL, LUBRICANTS & COOLANTS	6,277,000	9,736,000	(3,459,000)
TIRES & ELECTRIC BATTERIES	710,000	1,007,900	(297,900)
BATTERY LEASE	140,000	140,000	-
VEHICLE INSURANCE	5,292,400	4,715,500	576,900
TOTAL	43,410,900	48,787,100	(5,376,200)
GENERAL ADMINISTRATION			
GENERAL SUPPLIES	690,000	764,600	(74,600)
PROFESSIONAL FEES	56,900	42,500	14,400
TOTAL	746,900	807,100	(60,200)
FARE COLLECTION			
FARE COLLECTION COSTS	546,000	514,800	31,200
TOTAL	546,000	514,800	31,200
SUB-TOTAL TRANSIT OPERATIONS	44,703,800	50,109,000	(5,405,200)
VEHICLE MAINTENANCE			
HOURLY WAGES	9,389,800	9,990,800	(601,000)
REPAIR PARTS	2,800,000	2,800,000	-
CONTRACT MAINT.	1,064,100	1,326,300	(262,200)
TOWING	160,000	160,000	-
TOTAL	13,413,900	14,277,100	(863,200)
BLDG.& GROUNDS			
UTILITIES/INSURANCE	1,069,000	1,065,700	3,300
CONTRACT MAINTENANCE	899,500	921,500	(22,000)
ROUTE FACILITIES MAINTENANCE	188,300	188,300	-
OTHER BLDG MAINTENANCE	55,100	110,300	(55,200)
TOTAL	2,211,900	2,285,800	(73,900)
SUB-TOTAL MAINTENANCE	15,625,800	16,562,900	(937,100)
EMPLOYEE BENEFITS AND RETIREES BENEFITS	40,202,600	32,126,800	8,075,800
TOTAL FIXED ROUTE EXPENSES	100,532,200	98,798,700	1,733,500
REVENUE OVER(UNDER) EXPENSE	\$ (96,019,100) \$	(92,691,600)	\$ 3,327,500

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET SCHEDULE OF REVENUE AND EXPENSE CONNECTOR

	FY202	2 BUDGET	FY2023 BUDGET	FAV(UNFAV)
REVENUES				(**************************************
FAREBOX	<u> </u>	299,900		
AGENCY		39,900	25,000	
LOCAL COMM TRANSIT OPR REV		223,000	166,000	
TOTAL REVENUE		562,800	571,000	8,200
EXPENSES				
TRANSIT OPERATIONS				
DISTPATCH WAGES		661,200	711,300	(50, 100)
DRIVER WAGES		6,042,800	5,702,400	340,400
FUEL, LUBRICANTS & COOLANTS		575,000	990,000	(415,000)
TIRES		102,000	120,000	(18,000)
VEHICLE INSURANCE		1,412,300	1,106,100	306,200
TOTAL		8,793,300	8,629,800	163,500
CUSTOMER SERVICE OPERATIONS				
WAGES		726,100	801,700	(75,600)
FARE COLLECTION COSTS		21,000	21,000	
TOTAL	-	747,100	822,700	
GENERAL ADMINISTRATION				
SALARIES		220,900	299,100	
CONSULTANTS		300,000	-	300,000
OTHER		13,600	4,100	
TOTAL		534,500	303,200	231,300
SUB TOTAL GENERAL ADMIN.	-	10,074,900	9,755,700	319,200
VEHICLE MAINTENANCE				
REPAIR PARTS		470,000	420,000	50,000
CONTRACT MAINT		50,000	45,000	5,000
OTHER		26,000	23,000	3,000
TOTAL		546,000	488,000	58,000
BLDG & GROUNDS				
UTILITIES & INSURANCE		38,200	21,700	16,500
OTHER		19.700	19.700	· · · · · · · · · · · · · · · · · · ·
TOTAL	-	57,900	41,400	
SUB-TOTAL MAINTENANCE		603,900	529,400	74,500
EMPLOYEE BENEFITS & TAXES		4,892,100	4,017,600	874,500
TOTAL CONNECTOR EXPENSE	-	15,570,900	14,302,700	1,268,200
REVENUE OVER(UNDER) EXPENSE	\$ (*	15,008,100)	\$ (13,731,700)	1,276,400

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET GENERAL ADMINISTRATION

	GENERAL	ADMIN.	GENERAL	GENERAL		HUMAN	MARKETING	OPERATIONS	SERVICE	FY2023	FY2022	\$ Variance
	MANAGER	SERVICES	COUNSEL	EXPENSES	FINANCE	RESOURCES	& COMM	ADMIN.	DEVELOPMENT	TOTAL	TOTAL	FAV(UNFAV)
EXPENSES												
SALARIES	\$ 306,700	\$ 2,396,700	\$ 552,100		\$ 1,482,000	\$ 955,400	\$ 1,062,800	\$ 933,200	\$ 913,500	\$ 8,602,400	\$ 7,379,900	\$ (1,222,500)
EMPLOYEE BENEFITS	28,900	782,500	187,800		594,700	691,200	594,700	281,700	406,900	3,568,400	4,617,800	1,049,400
SUPPLIES	2,200	48,500	10,100	\$ 100,800	5,000	163,300	208,300	700	72,100	611,000	427,400	(183,600)
CONSULTANTS				160,500	5,000	10,600				176,100	335,800	159,700
COMPUTER SERVICES		824,500								824,500	744,800	(79,700)
OUTSIDE SERVICES	150,000	16,000	550,000	395,200	52,500	439,900	250,000	1,000	115,500	1,970,100	1,394,400	(575,700)
TRAVEL & MEETINGS	4,400	44,000	20,000		1,100	1,400	6,700	9,000	4,300	90,900	56,900	(34,000)
TRAVEL - FUNDED & UWP		12,000			2,700				2,100	16,800	12,800	(4,000)
MILEAGE & TRAINING EXP	21,700	152,300	7,500	10,500	11,900	259,800	92,500	13,500	5,700	575,400	223,200	(352,200)
MKTG & ADVERTISING	-	-				750,000	1,067,400			1,817,400	439,500	(1,377,900)
OTHER EXPENSES	-	-	-	13,200		-	-		-	13,200	607,500	594,300
UTILITIES & RENT	400	8,000	1,700	570,000	2,000	2,500	2,200	2,700	5,900	595,400	610,400	15,000
PURCH.OF SERV./MUNIC.										-	-	0
CREDIT ADMIN FEES										-	-	0
TOTAL EXPENSES	514,300	4,284,500	1,329,200	1,250,200	2,156,900	3,274,100	3,284,600	1,241,800	1,526,000	18,861,600	16,850,400	(2,011,200)



COMMUNITY PROGRAM REVIEW

- 13) Municipal Credits (MC)
- 14) Community Credits (CPP)
- 15) Purchase of Service (POS) Programs



SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION **FY2023 OPERATING BUDGET**

MUNICIPAL CREDITS PROGRAM

UNTY		BIRMINGHAM	21,490	OXFORD TWP		18,650	GROSSE POINTE PARK	11,420
\$	1,660	BLOOMFIELD HILLS	4,390	PLEASANT RIDGE		2,590	GROSSE POINTE SHORES (*)	2,610
\$	3,580	BLOOMFIELD TWP	43,600	PONTIAC		60,700	GROSSE POINTE WOODS	16,240
\$	7,350	BRANDON TWP	13,800	ROCHESTER		12,840	HAMTRAMCK	28,010
\$	8,430	CLARKSTON	910	ROCHESTER HILLS		75,170	HARPER WOODS	15,260
\$	44,710	CLAWSON	11,220	ROSE TWP		6,100	HIGHLAND PARK	8,840
\$	99,030	COMMERCE TWP	37,940	ROYAL OAK		57,350	HURON TWP	16,690
\$	33,810	FARMINGTON	11,430	ROYAL OAK TWP		2,340		25,700
\$	14,510	FARMINGTON HILLS	82,750	SOUTHFIELD		75,490	LINCOLN PARK	39,650
\$	23,950	FERNDALE	18,910	SOUTH LYON		11,570	LIVONIA	94,130
	5,930		,			14,490		12,660
\$	90,300	GROVELAND TWP	5,820	SYLVAN LAKE		1,700	` ,	6,030
\$	760		•			•		31,290
\$	15,470	_	-,			, -		9,230
\$	•	_				•		27,530
\$	•					•		48,770
\$,					,		7,120
\$	-,		•			-,		12,310
\$	3,490		•	_				3,190
\$	3,710	LAKE ANGELUS	280	TOTAL - OAKLAND	\$	1,252,210	ROMULUS	24,810
\$	47,010	LAKE ORION	2,830				SOUTHGATE	29,570
\$	78,230	LATHRUP VILLAGE	4,030	WAYNE COL	JNTY		SUMPTER TWP	9,520
\$	132,360	LEONARD	370	ALLEN PARK	\$	28,210	TAYLOR	62,470
\$	58,000	LYON TWP	22,930	BELLEVILLE	\$	3,950	TRENTON	18,270
\$	5,170	MADISON HEIGHTS	28,050		\$	32,700	VAN BUREN TWP	29,930
\$	137,330	MILFORD	6,420	CANTON TWP(^)	\$	97,200		17,450
\$	25,870	MILFORD TWP	10,410	DEARBORN	\$	108,350	WESTLAND (^)	84,160
\$	868,120	NOVI	65,260	DEARBORN HEIGHTS	\$	62,360	WOODHAVEN	12,750
		NOVI TWP	160	ECORSE	\$	9,170	WYANDOTTE	24,690
YTNUC		OAKLAND TWP	19,770	FLAT ROCK	\$	10,390	TOTAL - WAYNE	\$ 1,140,750
\$	5,790	OAK PARK	29,120	GARDEN CITY (^)	\$	26,980		
\$	24,000	ORCHARD LAKE	2,200	GIBRALTAR	\$	4,920	GRAND TOTAL	\$ 3,261,080
\$	14,970	ORION TWP	34,810	GROSSE ILE TWP	\$	10,630		
\$	10,430	ORTONVILLE	1,360	GROSSE POINTE	\$	5,590	(*) Includes Macomb Portion	
	\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$	\$ 1,660 \$ 3,580 \$ 7,350 \$ 8,430 \$ 44,710 \$ 99,030 \$ 33,810 \$ 14,510 \$ 23,950 \$ 5,930 \$ 90,300 \$ 760 \$ 15,470 \$ 11,940 \$ 6,010 \$ 3,720 \$ 5,790 \$ 3,490 \$ 3,710 \$ 47,010 \$ 78,230 \$ 132,360 \$ 58,000 \$ 5,170 \$ 137,330 \$ 25,870 S 868,120	\$ 1,660 BLOOMFIELD HILLS \$ 3,580 BLOOMFIELD TWP \$ 7,350 BRANDON TWP \$ 8,430 CLARKSTON \$ 44,710 CLAWSON \$ 99,030 COMMERCE TWP \$ 33,810 FARMINGTON \$ 14,510 FARMINGTON HILLS \$ 23,950 FERNDALE \$ 5,930 FRANKLIN \$ 90,300 GROVELAND TWP \$ 760 HAZEL PARK \$ 15,470 HIGHLAND TWP \$ 11,940 HOLLY \$ 6,010 HOLLY TWP \$ 3,720 HUNTINGTON WOODS \$ 5,790 INDEPENDENCE TWP \$ 3,490 KEEGO HARBOR \$ 3,710 LAKE ANGELUS \$ 47,010 LAKE ORION \$ 78,230 LATHRUP VILLAGE \$ 132,360 LEONARD \$ 58,000 LYON TWP \$ 5,170 MADISON HEIGHTS \$ 137,330 MILFORD \$ 25,870 MILFORD TWP NOVI TWP OAKLAND TWP	\$ 1,660 BLOOMFIELD HILLS 4,390 \$ 3,580 BLOOMFIELD TWP 43,600 \$ 7,350 BRANDON TWP 13,800 \$ 8,430 CLARKSTON 910 \$ 44,710 CLAWSON 11,220 \$ 99,030 COMMERCE TWP 37,940 \$ 33,810 FARMINGTON HILLS 82,750 \$ 23,950 FERNDALE 18,910 \$ 5,930 FRANKLIN 3,090 \$ 90,300 GROVELAND TWP 5,820 \$ 760 HAZEL PARK 14,760 \$ 15,470 HIGHLAND TWP 18,890 \$ 11,940 HOLLY TWP 5,910 \$ 6,010 HOLLY TWP 5,920 \$ 3,720 HUNTINGTON WOODS 6,290 \$ 5,790 INDEPENDENCE TWP 36,140 \$ 3,490 KEEGO HARBOR 2,720 \$ 3,710 LAKE ANGELUS 280 \$ 47,010 LAKE ORION 2,830 \$ 132,360 LEONARD 370 \$ 58,000 LYON TWP 22,930 \$ 5,170 MADISON HEIGHTS 28,050 \$ 137,330 MILFORD 6,420 \$ 137,330 MILFORD 6,420 \$ 137,330 MILFORD 6,420 \$ 25,870 MILFORD TWP 19,770 \$ 5,790 OAK PARK 29,120 \$ 14,970 ORION TWP 34,810	\$ 1,660 BLOOMFIELD HILLS 4,390 PLEASANT RIDGE \$ 3,580 BLOOMFIELD TWP 43,600 PONTIAC \$ 7,350 BRANDON TWP 13,800 ROCHESTER R \$ 44,710 CLAWSON 11,220 ROSE TWP \$ 99,030 COMMERCE TWP 37,940 ROYAL OAK TWP \$ 14,510 FARMINGTON 11,430 ROYAL OAK TWP \$ 14,510 FARMINGTON HILLS 82,750 SOUTHFIELD \$ 23,950 FERNDALE 18,910 SOUTH LYON \$ 5,930 FRANKLIN 3,090 SPRINGFIELD TWP \$ 90,300 GROVELAND TWP 5,820 SYLVAN LAKE \$ 760 HAZEL PARK 14,760 TROY \$ 15,470 HIGHLAND TWP 18,890 WALLED LAKE \$ 11,940 HOLLY TWP 5,910 WATERFORD TWP \$ 3,720 HUNTINGTON WOODS \$ 5,790 INDEPENDENCE TWP 36,140 WIXOM \$ 3,490 KEEGO HARBOR 2,720 WOLVERINE LAKE TWP WOLVERINE LAKE TWP WOLVERINE LAKE TWP WOLVERINE LAKE TWP WOLVERINE LAKE TOTAL - OAKLAND \$ 137,330 MILFORD 4,030 BROWNSTOWN TWP \$ 137,330 MILFORD 6,420 CANTON TWP(^) \$ 25,870 MILFORD TWP 10,410 DEARBORN TWP OAKLAND TWP 10,410 DEARBORN NOVI WP 19,770 FLAT ROCK \$ 5,790 OAK PARK 29,120 GARDEN CITY (^) \$ 24,000 ORCHARD LAKE 2,200 GIBRALTAR \$ 14,970 ORION TWP 34,810 GROSSE ILE TWP	\$ 1,660 BLOOMFIELD HILLS 4,390 PLEASANT RIDGE \$ 3,580 BLOOMFIELD TWP 43,600 PONTIAC \$ 7,350 BRANDON TWP 13,800 ROCHESTER ROCHESTER ROCHESTER ROCHESTER HILLS \$ 44,710 CLAWSON 11,220 ROSE TWP ROYAL OAK TWP \$ 99,030 COMMERCE TWP 37,940 ROYAL OAK TWP \$ 14,510 FARMINGTON 11,430 ROYAL OAK TWP \$ 14,510 FARMINGTON HILLS 82,750 SOUTHFIELD \$ 23,950 FERNDALE 18,910 SOUTH LYON \$ 5,930 FRANKLIN 3,090 SPRINGFIELD TWP \$ 90,300 GROVELAND TWP 5,820 SYLVAN LAKE \$ 760 HAZEL PARK 14,760 TROY \$ 15,470 HIGHLAND TWP 18,890 WALLED LAKE \$ 11,940 HOLLY TWP 5,910 WATERFORD TWP \$ 6,010 HOLLY TWP 5,920 W. BLOOMFIELD TWP \$ 3,720 HUNTINGTON WOODS 6,290 WHITE LAKE TWP \$ 3,720 HUNTINGTON WOODS \$ 6,290 WHITE LAKE TWP \$ 3,740 LAKE ANGELUS 280 TOTAL - OAKLAND \$ 132,360 LEONARD 2,720 WOLVERINE LAKE \$ 78,230 LATHRUP VILLAGE 4,030 FRA,230 LATHRUP VILLAGE 4,030 FRA,230 LEONARD 370 ALLEN PARK \$ 5,170 MADISON HEIGHTS 28,050 BROWNSTOWN TWP \$ 137,330 MILFORD 6,420 CANTON TWP(*) \$ 25,870 MILFORD 6,420 CANTON TWP(*) \$ 25,870 MILFORD 6,420 CANTON TWP(*) \$ \$ 25,870 MILFORD TWP 10,410 DEARBORN \$ \$ 5,790 OAKLAND TWP 10,410 DEARBORN \$ \$ 5,790 OAKLAND TWP 19,770 FLAT ROCK \$ \$ 0AKLAND TWP 19,770 FLAT ROCK \$ \$ 0AKLAND TWP 19,770 FLAT ROCK \$ \$ 14,970 ORION TWP 34,810 GROSSE ILE TWP \$	\$ 1,660 BLOOMFIELD HILLS 4,390 PLEASANT RIDGE 2,590 \$ 3,580 BLOOMFIELD TWP 43,600 PONTIAC 60,700 \$ 7,350 BRANDON TWP 13,800 ROCHESTER 12,840 \$ 8,430 CLARKSTON 910 ROCHESTER HILLS 75,170 \$ 44,710 CLAWSON 11,220 ROSE TWP 6,100 \$ 99,030 COMMERCE TWP 37,940 ROYAL OAK 57,350 \$ 33,810 FARMINGTON 11,430 ROYAL OAK WP 2,340 \$ 14,510 FARMINGTON HILLS 82,750 SOUTH LYON 11,570 \$ 23,950 FERNDALE 18,910 SOUTH LYON 11,570 \$ 5,930 FRANKLIN 3,090 SPRINGFIELD TWP 14,490 \$ 90,300 GROVELAND TWP 5,820 SYLVAN LAKE 1,700 \$ 15,470 HIGHLAND TWP 18,890 WALLED LAKE 7,140 \$ 11,940 HOLLY TWP 5,910 WATERFORD TWP 64,910 \$ 3,720 HUNTINGTON WOODS 6,290 WHITE LAKE TWP 30,490 \$ 3,490 KEEGO HARBOR 2,720 WOLVERINE LAKE 4,480 \$ 3,710 LAKE ANGELUS 280 TOTAL - OAKLAND \$ 12,230 POLY REGOLUS \$ 47,010 LAKE ORION 2,830 POLY REGOLUS \$ 47,010 LAKE ORION 2,830 POLY REGOLUS \$ 5,870 MILFORD 370 ALLEN PARK \$ 28,210 \$ 137,330 MILFORD 67,200 MILFORD TWP \$ 3,2700 S 2,5870 MILFORD TWP 10,410 DEARBORN \$ 108,350 POLY REGOLUS \$ 25,870 MILFORD TWP 10,410 DEARBORN \$ 108,350 POLY REGOLUS \$ 26,870 OAK PARK 29,120 GARDEN CHITY (^) \$ 26,980 \$ 24,000 ORCHARD LAKE 2,200 GIBRALTAR \$ 4,920 POLY REGOLUS \$ 14,970 ORION TWP 34,810 GROSSE ILE TWP \$ 10,630	\$ 1,660 BLOOMFIELD HILLS 4,390 PLEASANT RIDGE 2,590 GROSSE POINTE SHORES (*) \$ 3,580 BLOOMFIELD TWP 43,600 PONTIAC 60,700 GROSSE POINTE WOODS \$ 7,350 BRANDON TWP 13,800 ROCHESTER 12,840 HAMTRAMCK \$ 8,430 CLARKSTON 910 ROCHESTER 11LS 75,170 HARPER WOODS \$ 44,710 CLAWSON 11,220 ROSE TWP 6,100 HIGHLAND PARK \$ 99,030 COMMERCE TWP 37,940 ROYAL OAK 57,350 HAVEN PP 1,000 HIGHLAND PARK \$ 99,030 COMMERCE TWP 37,940 ROYAL OAK TWP 2,340 INKSTER (*) \$ 14,510 FARMINGTON 11,430 ROYAL OAK TWP 2,340 INKSTER (*) \$ 14,510 FARMINGTON HILLS 82,750 SOUTH FIELD 75,490 LINCOLN PARK \$ 5,930 FRANKLIN 3,090 SPRINGFIELD TWP 14,490 MELVINDALE \$ 99,300 GROVELAND TWP 5,820 SYLVAN LAKE 1,700 NORTHVILLE (**) \$ 760 HAZEL PARK 14,760 TROY 86,000 NORTHVILLE (**) \$ 15,470 HIGHLAND TWP 18,890 WALLED LAKE 7,140 PLYMOUTH TWP \$ 6,010 HOLLY TWP 5,920 W BLOOMFIELD TWP 69,540 PLYMOUTH TWP \$ 3,720 HUNTINGTON WOODS 5,220 WHITE LAKE TWP 30,490 RIVER ROUGE \$ 3,710 LAKE ANGELUS 280 TOTAL - OAKLAND \$ 1,252,210 SOUTHGATE \$ 132,360 LEONARD 370 ALLEN PARK \$ 28,210 TAYLOR ROOKWOOD \$ 5,5170 MADISON HEIGHTS 28,050 BROWNSTOWN TWP \$ 3,7,200 WAYNE (*) \$ 137,330 MILFORD 64,20 CANTON TWP(*) \$ 9,7,200 WAYNE (*) \$ 15,890 NOVI TWP 19,770 FLAT ROCK \$ 10,390 TOTAL - WAYNE \$ 5,790 OAKLAND TWP 19,770 FLAT ROCK \$ 10,390 TOTAL - WAYNE \$ 5,790 OAKLAND TWP 19,770 FLAT ROCK \$ 10,390 TOTAL - WAYNE \$ 5,790 OAKLAND TWP 19,770 FLAT ROCK \$ 10,390 TOTAL - WAYNE \$ 5,790 OAKLAND TWP 19,770 FLAT ROCK \$ 10,390 TOTAL - WAYNE \$ 10,630

3,440 GROSSE POINTE FARMS \$

BINGHAM FARMS

\$

1,110 OXFORD

^{5,590 (*)} Includes Macomb Portion

^{10,000 (**)} Includes Oakland Portion

^(^) Communities make up Nankin Transit

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY2023 OPERATING BUDGET

COMMUNITY CREDITS PROGRAM

MACOMB COU	YTY	OAKLAND CO	DUNTY	WAYNE COUNTY			
ARMADA	4,360.00	AUBURN HILLS	31,470.00	ALLEN PARK	49,540.00		
ARMADA TWP	10,040.00	BERKLEY	26,640.00	DEARBORN	155,400.00		
BRUCE TWP	17,490.00	BEVERLY HILLS	17,110.00	DEARBORN HEIGHTS	97,240.00		
CENTER LINE	15,130.00	BINGHAM FARMS	1,630.00	ECORSE	19,210.00		
CHESTERFIELD TWP	62,620.00	BIRMINGHAM	31,980.00	GARDEN CITY ^	50,640.00		
CLINTON TWP	160,130.00	BLOOMFIELD TWP	69,140.00	GROSSE POINTE	9,210.00		
EASTPOINTE	59,580.00	CLAWSON	21,800.00	GROSSE POINTE FARMS	16,190.00		
FRASER	25,610.00	FARMINGTON	16,570.00	GROSSE POINTE PARK	20,630.00		
HARRISON TWP	84,130.00	FARMINGTON HILLS	130,290.00	GROSSE POINTE SHORES *	4,800.00		
LENOX TWP	14,660.00	FERNDALE	38,900.00	GROSSE POINTE WOODS	28,380.00		
MACOMB TWP	138,040.00	FRANKLIN	4,650.00	HAMTRAMCK	36,520.00		
MEMPHIS	2,460.00	HAZEL PARK	31,850.00	HARPER WOODS	23,810.00		
MT. CLEMENS	30,790.00	HUNTINGTON WOODS	10,230.00	HIGHLAND PARK	30,690.00		
NEW BALTIMORE	20,250.00	LATHRUP VILLAGE	5,050.00	INKSTER ^	49,560.00		
NEW HAVEN	8,390.00	MADISON HEIGHTS	51,530.00	LINCOLN PARK	66,830.00		
RAY TWP	10,230.00	OAK PARK	48,960.00	MELVINDALE	17,920.00		
RICHMOND	13,390.00	PLEASANT RIDGE	4,380.00	REDFORD TWP	86,660.00		
RICHMOND TWP	9,340.00	PONTIAC	112,510.00	RIVER ROUGE	17,540.00		
ROMEO	10,170.00	ROYAL OAK	102,880.00	RIVERVIEW	22,180.00		
ROSEVILLE	85,880.00	ROYAL OAK TWP	8,630.00	ROMULUS	37,210.00		
SHELBY TWP	178,190.00	SOUTHFIELD	124,240.00	SOUTHGATE	49,570.00		
STERLING HEIGHTS	208,380.00	TROY	128,460.00	TAYLOR	112,040.00		
ST. CLAIR SHORES	113,360.00	WALLED LAKE	158,160.00	TRENTON	32,830.00		
UTICA	8,380.00	W. BLOOMFIELD TWP	102,920.00	WAYNE ^	31,800.00		
WARREN	243,600.00	TOTAL - OAKLAND	\$ 1,279,980	WESTLAND ^	138,600.00		
WASHINGTON TWP	46,820.00			WYANDOTTE	48,500.00		
TOTAL - MACOMB	\$ 1,581,420			TOTAL - WAYNE	\$ 1,253,500		
				CDAND TOTAL	¢ 4444000		
				GRAND TOTAL	\$ 4,114,900		

^{*} INCLUDES MACOMB PORTION

[^] COMMUNITIES MAKE UP NANKIN TRANSIT

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FY 2023 OPERATING BUDGET

PURCHASE OF SERVICE COMMUNITY TRANSIT PROGRAM

[OPERATING FUNDS

Source Of Funds>	LOCAL	STATE	LOCAL	LOCAL FEDERAL FEDE		STATE	TO			
	COMMUNITY CREDITS +	MUNICIPAL CREDITS	TRI-COUNTY POS OPERATING ASSISTANCE +	SECTION 5307 *	SECTION 5311 (Non Urban)*	ACT 51*	FY 2023 OPERATING ASSISTANCE	FY 2022 OPERATING ASSISTANCE	(DECREASE)	
TRI-COUNTY REDFORD NANKIN ^ MT CLEMENS TOTAL	\$86,660 270,600 30,790 \$ 388,050	251,490 15,470	328,000	- =			\$ 135,430 850,090 46,260 \$ 1,031,780	907,400 46,900	\$ 1,330 (57,310) (640) \$ (56,620)	

MONROE BEDFORD LAKE ERIE TOTAL

\$ -	\$ 150,000	\$	300,000	\$ 450,000	\$ 468,000	\$ (18,000)
-	-		107,000	107,000	115,000	(8,000)
1,718,000	80,000	•	1,400,000	3,198,000	3,532,000	(334,000)
\$ 1,718,000	\$ 230,000	\$ 1	1,807,000	\$ 3,755,000	\$ 4,115,000	\$ (360,000)

^Note (1): Nankin Transit is made up of the communities; Canton, Garden City, Inkster, Wayne & Westland

+Note (2): Community Credits / Operating Assistance includes a 3.3% increase

Note (3): Tri-County POS & Community Credits are unrestricted revenues

SUBURBAN MOBILITY AUTHORITY for REGIONAL TRANSPORTATION FISCAL YEARS 2023 TO 2027 CAPITAL BUDGET

ITEM

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SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FISCAL YEARS 2023 to 2027 CAPITAL BUDGET

INTRODUCTION

The FY 2023-FY 2027 capital budget was developed in accordance with the provisions of State Act 204 and Act 51, which require that the Authority submit an annual capital budget as part of a five-year capital program projection. In May 2022, the FY 2023 State Annual Application Program will be presented to the SMART Board of Directors for approval. This program has been incorporated into the five-year capital projection, with appropriate modifications reflecting any changes in funding assumptions and/or project costs.

The five-year program presented herein has been developed based on the following assumptions:

- Under Federal Infrastructure Investment and Jobs Act (IIJA) SMART staff has requested federal funding for Fiscal Years (2023-2027) based on SEMCOG targets with an annual increase of 2% for the Federal Transportation Administration's (FTA's) 5307 and 5339 formula funding programs for SMART and Monroe. SMART's 5307 and 5339 funding reflects the July 20, 2017 RTA's reallocated funding split between SMART and DDOT. This budget assumes the approved split will continue. The split for 5307 and 5339 is 50.0% SMART and 50.0% DDOT. This projection uses SEMCOG's funding targets; however, fluctuations in regional population, ridership, and service levels at both SMART and DDOT have additional impacts on funding formulas.
- On November 18, 2021, Infrastructure Investment and Jobs Act (IIJA) authorizing surface transportation programs through Fiscal Year 2026 was signed. There are no FTA Discretionary funds shown in this budget, however, the Act includes several competitive grant opportunities including Low and No Emission Bus Programs, Bus and Bus Facility Programs adds an Access and Mobility pilot program for efforts to improve the coordination of transportation services that link with non-emergency medical care. SMART may apply for these discretionary grants and other major grants as opportunities arise.
- The Monroe Governor's Apportionment projects are both capital and operating funding. The capital and operating funding is reflected in the attached "Five-Year Capital Budget Summary". The operating is listed for reference (but not factored into the capital funding sum) in the Capital Plan and is included in SMART's operating budget.
- The Congestion Mitigation Air Quality (CMAQ) funding levels for SMART and LETC reflect approved SEMCOG FY 2023 projects, while FY's 2024-2027 are anticipated applications.
- The 5310 Program, which now requires project funding requests to the Regional Transit Authority, reflects SMART's awarded projects for FY 2022 in the "FY 2022 pending award 09/30/22" column of the five-year Capital Budget Summary and anticipated requests for funding for FY 2023-27. SMART will continue to request the maximum funding available, but the funding award may go down depending on the request levels of other agencies in the region.
- There are no Detroit UZA JARC or New Freedom funds shown in this budget due to the elimination of dedicated Sections 5316 and 5317. NOTA continues to receive Non-Urban JARC and New Freedom funds from MDOT. An application has been submitted to MDOT for FY 2023 Nonurban New Freedom and JARC funds for NOTA. New Freedom urban activities are now funded as part of SMART's Section 5310 anticipated requests.
- Per MDOT, capital line items reflect a 20% State match.

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FISCAL YEARS 2023 to 2027 CAPITAL BUDGET NEEDS BASED ON ELIGIBILITY AND FUNDING FIVE-YEAR CAPITAL BUDGET SUMMARY (000 OMITTED)

	CARRY OVER	***FY 2022 (pending award) 09/30/2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	TOTAL
5307 Formula (SMART & Monroe) & 5307 LETC Governor's Apportionment * (^)	\$53,992	\$37,135	\$43,653	\$43,703	\$44,598	\$45,888	\$46,355	\$315,324
5307 Coronavirus Aid, Relief and Economic Security Act (CARES) SMART & Monroe	2,185	0	0	0	0	0	0	2,185
5307 Coronavirus Response and Relief Supplemental Appropriations Act (CRRSAA) SMART & Monroe	0	18,800	0	0	0	0	0	18,800
5339 Formula (SMART & Monroe) & 5339 LETC Governor's Apportionment	8,797	2,995	4,653	4,746	4,840	4,937	5,036	36,004
5339 Low-No Discretionary (^)	0	0	0	0	0	0	0	0
Service Development and New Technology (SDNT)	21	0	0	0	0	0	0	21
CMAQ (SMART & Monroe)*	4,732	5,352	2,187	5,150	650	650	2,405	21,126
5310 (SMART& Monroe)*	7,758	5,131	3,960	4,024	4,091	4,158	4,227	33,349
5310 Coronavirus Response and Relief Supplemental Appropriations Act (CRRSAA) SMART & Monroe	0	657	0	0	0	0	0	657
5310 American Rescue Plan Act (ARPA) SMART	0	652	0	0	0	0	0	652
5310 Monroe**	67	335	0	0	0	0	0	402
New Freedom-Non Urban (NOTA)*	0	282	303	303	303	303	303	1,797
JARC-Non Urban- NOTA	181	335	562	436	436	436	436	2,822
TOTAL	\$77,733	\$71,674	\$55,318	\$58,362	\$54,918	\$56,372	\$58,762	\$433,139

<u>Assumptions</u>

Future Fiscal Years (2023 - 2027) federal formula funding based Semcog targets with an annual increase of 2% for FY24-27. Funding Levels Assume 50.0% SMART / 50.0% DDOT Formula Funding Split for 5307 & 5339

Capital projects reflect a 20% MDOT match for capital and 50% local match for 5307 Gov Appt and 5310/New Freedom Operating.

FY 2023 CMAQ Project approved by SEMCOG. 2024- 2027 are anticipated applications based on application history.

SMART 5310 Projects Assume RTA Award of Requested Projects.

^{*} SMART's 5307 Preventative Maintenance, LETC Governor's Apportionment, SMART 5310, New Freedom-Urban, New Freedom-Non Urban (NOTA) & JARC Non-Urban all include some amount of operating assistance in their summary figures.

^{** 5310} applications for Monroe Non-Urban agencies are processed thru MDOT; they are not part of Detroit UZA.

^{***} FY 2022 anticipated to increase once final funding apportionments are released

^(^) Funding from the FY 2020 5307 & FY 2019 5339-Lo No Discretionary grants remain unobligated due to Section 106 (NEPA) requirements

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FISCAL YEARS 2023 TO 2027 CAPITAL BUDGET NEEDS BASED ON ELIGIBILITY

PRIOR YEARS CARRY-OVER SUMMARY (000 OMITTED)

FISC	AL		
YEA	R GRANT NO.	TOTAL	FUNDING
2013-2	2015 MI-90-X678	\$9	5307
2013-2	2014 MI-16-X007	208	5310
2014-2	2016 MI-2016-018-0	00 423	5310
2015-2	2017 MI-2016-025-0	2,065	5307
2016/2	2017 MI-2016-025-0	00 13	5339
2017/2	2018 MI-2018-020-0	00 1,078	5310
2018/2	2019 MI-2018-018-0	00 19,460	5307
2018/2	2019 MI-2018-018-0	00 4,391	5339
2018/2	2019 MI-2018-018-0	00 1,197	CMAQ
201	9 2017-0130 P2	1 67	5310-Non Urban Monroe
201	9 2017-0130 P1	.7 8	5304 SDNT
2018/2	2019 MI-2020-032-0	00 1,090	5310
202	0 MI-2020-052-0	2,185	5307 CARES ACT
2020/2	2021 MI-2020-061-0	00 32,458	5307
2020/2	2021 MI-2020-061-0	00 4,393	5339
2020/2	2021 MI-2020-061-0	3,535	CMAQ
202	0 2017-0130 P2	13	5303 & 5304 SDNT
202	1 MI-2021-051	4,959	5310
202	2 2022-0138 P	1 181	JARC-Non Urban NOTA
	TOTAL	\$77,733	-

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FISCAL YEARS 2023 TO 2027 CAPITAL BUDGET

PRIOR YEARS CARRY-OVER (000 OMITTED)

PROJECT NUMBER	PROJECT DESCRIPTION	5307's 2013/2014/2015 MI-90-X678	5310 2013/2014 MI-16-X007	5310 2014/2015/2016 MI-2016-018-00	5307 2015/2016/2017 MI-2016-025-00	TOTAL
	SMART					
36380	Facility Renovations/(1 % Security Requirement)	\$9				\$9
	5310 Sub-Recipients					
36790	Misc. Support Equipment-NOTA		\$8			8
	5310- SMART					
36810	Mobility Management		200			200
	5310 Sub-Recipients					
40010	Buy Replacement < 30-Ft Bus			\$8		8
40070	Misc. Support Equipment			0		0
40130-40210	Operating			415		415
	<u>SMART</u>					
40270	Rehab/Renovate-Maintenance Facility				\$512	512
40290	Acquire-Mobile Surv/Security Equip				163	163
40305	Acquire Surveillance/Security Equipment				375	375
40315	Purchase Control Signal Equipment				1,000	1,000
	LETC Gov Appt (GA) & Toledo Appt.					0
40360	Acquire-Shop Equipment				15	15
TOTAL			\$208	\$423	\$2,065	\$2,705

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FISCAL YEARS 2023 TO 2027 CAPITAL BUDGET

PRIOR YEARS CARRY-OVER (000 OMITTED)

		5339	5310	5307	5339	
PROJECT	PROJECT	2015/2016/2017	2018	2018-2019	2018-2019	TOTAL
NUMBER	DESCRIPTION	MI-2016-025-00	MI-2018-020	MI-2018-018-00	MI-2018-018-00	TOTAL
10.150	LETC Gov Appt (GA) & Toledo Appt.	4.0				40
40450	Buy Assoc Cap Main Items	\$13				13
40700	5310 Sub-Recipients		0.7			-
40700	Buy Replacement <30 Ft Bus		\$7			/
40750	Acquire ADP Hardware		18			18
40760	Acquire ADP Software		116			116
40520-40560	Mobility Management		189			189
40570-40670	Operating		748			748
	SMART					
40800	Buy < 30 Ft Replacement Bus			\$589		589
40805	Purchase Landscaping/Scenic Beautification			75		75
40810	Buy 40 Ft Expansion Buses			1,148		1,148
40815	Construct Ped/Access Walkways			75		75
40820	Eng/Design Bus Park & Ride Lots			715		715
40825	Buy Assoc Cap Maint Equipment			20		20
40830	Acquire Surveillance/Security Equip 1% Security Req			645		645
40840	Acquire ADP-Hardware			1,203		1,203
40850	Acquire ADP Software			540		540
40860	Acquire Misc. Support Equipment			300		300
40870	Rehab/Renovate Maintenance Facility			14,047		14,047
	LETC Gov Appt (GA) & Toledo Appt.					
40880	Buy Assoc Cap Main Items			1		1
40895	Buy Expansion Van			3		3
40905	Acquire Surveillance/Security Equip			7		7
40940	Rehab/Renovate Admin/Maintenance Facility			92		92
	SMART					
40790	Buy 40 Ft Expansion Buses				\$1,132	1,132
40795	Rehab/Renovate Admin/Maintenance Facility				3,259	3,259
TOTAL	•	\$13	\$1,078	\$19,460	\$4,391	\$24,942

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION FISCAL YEARS 2023 TO 2027 CAPITAL BUDGET

PRIOR YEARS CARRY-OVER (000 OMITTED)

PROJECT NUMBER	PROJECT DESCRIPTION	CMAQ 2018-2019 MI-2018-018	5310 Non-Urban 2019 <u>2017-0130 P21</u>	5304-SDNT 2019 <u>2017-0130 P17</u>	5310 2018-2017 MI-2020-032	TOTAL
	<u>SMART</u>					
40780	Purchase Control/Signal Equipment	\$1,197				\$1,197
36687	Two replacement vans w/ lifts		\$51			51
36688	Three Replacement buses < 30Ft		16			16
36690	Connector service comprehensive operational analysis			\$8		8
	5310 Sub-Recipients					
41000	Buy Replacement <30- Ft Bus- Traditional 5310 Capital				\$8	8
41010	Acquire- ADP Software Items				66	66
41020-41050	Mobility Management				209	209
41060-41180	Operating				807	807
TOTAL	· -	\$1,197	\$67	\$8	\$1,090	\$2,362

PROJECT	PROJECT	CARES ACT 2020	5307 2020-2021	5339 2020-2021	CMAQ 2020-2021	
NUMBER	DESCRIPTION	MI-2020-052	MI-2020-061	MI-2020-061	MI-2020-061	TOTAL
42010	Associated Capital Retrofit Items for 235 Fixed Route Buses	\$2,172				\$2,172
42020	Enhanced Bus route signage	5				5
42030	Purchase Expansion Vans	8				8
42100	Buy 60-Ft Articulated Buses		\$54			54
42110	Acquire Surveil/Security Equip		268			268
42130	Acquire - Hardware		560			560
42140	Acquire-Software		2,952			2,952
42150	Acquire-Mobile Fare Coll Equipment		8,000			8,000
42160	Purchase Misc./Elec Power Equipment		654			654
42170	Purchase Landscaping/Scenic Beautification		101			101
42180	Purchase PED Access/Walkways		100			100
42190	Purchase Signage		105			105
42191	Buy 40-Ft Replacement Buses		4,030			4,030
42193	Buy 40-Ft Expansion Buses		5,020			5,020
42194	Rehab/Renovate-Admin Maint		7,249			7,249
42195	Construct Misc Elect/Power Equipment		500			500
42196	Purchase Control/Signal Equipment-Collision Avoidance		2,000			2,000
42195	Purchase Bus Shelters		744			744
	LETC Gov Appt (GA) & Toledo Appt.					
42200	Buy Replacement Bus <30 Ft.		51			51
42210	Acquire Surveil/Security Equip		23			23
42220	Acquire-Shop Equipment		47			47
	SMART					
42081	Rehab/Renovate Admin Maint Facility			\$4,285		4,285
	LETC Gov Appt (GA) & Toledo Appt.					,
42230	Rehab/Renovate Bus Station			108		108
42051	Buy 40-Ft Replacement Buses				\$3,535	3,535
TOTAL	•	\$2,185	\$32,458	\$4,393	\$3,535	\$42,571

PROJECT NUMBER	PROJECT DESCRIPTION	5303 & 5304 2020 2017-0130 P26	5310 2019-2021 MI-2021-051	5311-NOTA (JARC) 2022 2022-0138 P1	TOTAL
36691	Operation and service policy/procedural development	\$13			\$13
	5310 Sub-Recipients				
42240	Buy Replacement <30-Ft Bus		\$24		24
42250	Buy Replacement <30-Ft Bus-Propane		42		42
42260	Buy Replacement Vans		1,710		1,710
42270	Buy Replacement 30-32 Ft Bus		130		130
42280-42370	Mobility Management		1,092		1,092
42390	Operating -TARTA Bedford		57		57
42400-42670	Operating		1,879		1,879
	5310- SMART				
42380	Program Administration-SMART		25		25
70334	Operating (NOTA)			\$181	181
TOTAL		\$13	\$4,959	\$181	\$5,153

5 Year Capital Plan: FY23-27 SMART/Monroe/NOTA

		2023			2024			0005			2026			2027	
Description	Federal	State/Local	Total	Federal	State/Local	Total	Federal	2025 State/Local	Total	Federal	State/Local	Total	Federal	State/Local	Total
1. 5307 Formula Funding	reuerai	State/Local	TOLAI	reuerai	State/Local	TOTAL	reuerai	State/Local	TOTAL	reuerai	State/Local	TOTAL	reuerai	State/LUCai	TOTAL
SMART**															
Preventive Maintenance	8.000.000	2.000.000	10.000.000	8.000.000	2.000.000	10.000.000	8.000.000	2.000.000	10.000.000	8.000.000	2.000.000	10.000.000	4.000.000	1.000.000	5.000.000
Security Activities (1% Min)	0,000,000	2,000,000	0	0,000,000	2,000,000	0	0,000,000	2,000,000	0	0,000,000	0	0	343,594	85,898	429,492
Enhancement Activities	360,000	90,000	450,000	200,000	50,000	250,000	200,000	50,000	250.000	200,000	50,000	250,000	200,000	50,000	250,000
Bus Replacement- DO	226,773	56,693	283,466	747.115	186,779	933,894	1.890.205	472,551	2,362,756	889.256	222.314	1,111,570	2,432,900	608,225	3,041,125
Bus Replacement- Community Operated	437.059	109,265	546,324	0	0	0	1.911.720	477,930	2.389.650	1,319,072	329.768	1,648,840	835.896	208,974	1,044,870
Bus Replacement- F/R	1,833,600	458,400	2,292,000	0	0	0	10,027,904	2,506,976	12,534,880	6,227,328	1,556,832	7,784,160	0	0	0
Bus Replacement- Set Aside	0	0	0	0	0	0	0	2,000,010	0	8,000,000	2,000,000	10,000,000	0	0	0
Bus Spare Parts	0	0	0	0	0	0	0	0	0	0,000,000	2,000,000	0	0	0	0
Shop Equipment	763.056	190.764	953.820	0	0	0	0	0	0	0	0	0			
Bus Mid-Life Overhaul	0	0	0	3,245,958	811,490	4,057,448	0	0	0	0	0	0	0	0	0
Information Technology Projects	3,504,000	876,000	4,380,000	5,680,000	1,420,000	7,100,000	1,000,000	250,000	1,250,000	1,160,000	290,000	1,450,000	960,000	240,000	1,200,000
Facility Renovation	16,618,260	4,154,565	20,772,825	14,504,530	3,626,133	18,130,663	9,995,326	2,498,832	12,494,158	7,890,002	1,972,501	9,862,503	25,586,981	6,396,745	31,983,726
Subtotal SMART	31,742,748	7,935,687	39,678,435	32,377,603	8,094,401	40,472,004	33,025,155	8,256,289	41,281,444	33,685,658	8,421,415	42,107,073	34,359,371	8.589.842	42,949,213
Monroe-5307 TARTA Apportionment	, , , , , ,	,	.,,	,- ,	-, ,	., ,	-,,	-,,	, . ,	-,,	-, ,	, . ,		.,	,, -
Preventative Maintenance	111,572	27,893	139,465	193,802	48,451	242,253	196,079	49,020	245,099	133,600	33,400	167,000	120,768	30,192	150,960
Bus Replacement	363,057	90,764	453,821	0	0	0	261,184	65,296	326,480	134,288	33,572	167,860	392,314	98,080	490,394
Bus Equipment/Parts	6,246	1,562	7,808	10,246	2,562	12,808	10,246	2,562	12,808	10,246	2,562	12,808	10,246	2,562	12,808
Facility Renovations	0	0	0	201,082	50,271	251,353	32,898	8,225	41,123	232,333	58,083	290,416	0	0	0
Transit Security Upgrades	2,600	650	3,250	2,600	650	3,250	2,600	650	3,250	2,600	650	3,250	0	0	0
Support Vehicle Replacement	0	0	0	85,414	21,354	106,768	0	0	0	0	0	0	0	0	0
Subtotal Monroe	483,475	120,869	604,344	493,144	123,286	616,430	503,007	125,752	628,759	513,067	128,267	641,334	523,328	130,833	654,161
Total 5307 Formula Funding	32,226,223	8,056,556	40,282,779	32,870,747	8,217,687	41,088,434	33,528,162	8,382,041	41,910,203	34,198,725	8,549,681	42,748,406	34,882,699	8,720,675	43,603,374
2. Monroe 5307 Governor's Apportionment															
Facility Renovation	0	0	0	803,421	200,855	1,004,276	750,297	187,574	937,871	811,421	202,855	1,014,276	0	0	0
Vehicle Replacement	131,343	32,836	164,179	0	0	0	132,728	33,182	165,910	0	0	0	986,352	246,588	1,232,940
Support Vehicle Replacement	84,000	21,000	105,000	0	0	0	0	0	0	0	0	0	0	0	0
Preventative Maintenance	0	0	0	513,845	128,461	642,306	432,049	108,012	540,061	0	0	0	441,181	110,295	551,476
a Operating (# Under Operating Budget)	# 1,550,849	# 1,550,849	#3,101,698	# 484,250	# 484,250	#968,500	# 522,472	# 522,472	#1,044,944	#1,062,876	#1,062,876	#2,125,752	# 484,250	# 484,250	#968,500
Total 5307 Gvnr's Apportionment	215,343	53,836	269,179	1,317,266	329,317	1,646,583	1,315,074	328,769	1,643,843	811,421	202,855	1,014,276	1,427,533	356,883	1,784,416
3. 5339 Formula Funding															
SMART**															
Facility Renovation	3,507,941	876,985	4,384,926	3,578,099	894,525	4,472,624	3,649,661	912,415	4,562,076	3,722,655	930,664	4,653,319	3,797,108	949,277	4,746,385
Subtotal SMART	3,507,941	876,985	4,384,926	3,578,099	894,525	4,472,624	3,649,661	912,415	4,562,076	3,722,655	930,664	4,653,319	3,797,108	949,277	4,746,385
Monroe	_	_	_	_	_	_	_	_	_	_	_	_	470 515	40.0=0	046 000
Bus Replacement	0	0	0	0	0	0	0	0	0	0	0	0	173,510	43,378	216,888
Bus Replacement (from Toldeo)	0	0	0	0	0	0	0	0	0	0	0	0	58,300	14,575	72,875
Preventive Maintenance (from Toldeo)	160.207	0	0	162 502	40.076	0	100 773	0	0	170 100	0	0	0	0	0
Facility Renovation	160,297	40,074	200,371	163,503	40,876	204,379	166,773	41,693	208,466	170,108	42,527	212,635	0	0	0
Facility Renovation (from Toledo) Subtotal Monroe	53,860 214,157	13,465 53,539	67,325 267,696	54,937 218,440	13,734 54,610	68,671 273,050	56,036 222,809	14,009 55,702	70,045 278,511	57,157 227,265	14,289 56,816	71,446 284,081	231,810	57,953	289,763
Subtotal Monroe	∠14,157	53,539	201,096	210,440	54,610	213,050	222,009	55,702	2/0,511	221,265	50,016	204,061	231,610	57,953	209,703
Total 5339 Formula Funding	3,722,098	930,525	4,652,623	3,796,539	949,135	4,745,674	3,872,470	968,118	4,840,588	3,949,920	987,480	4,937,400	4,028,918	1,007,230	5,036,148
Total 5555 Formula Fulluling	5,122,000	555,525	1,002,020	0,700,000	0-10, 100	7,1 40,014	3,012,410	555,110	1,0-10,000	0,040,020	JU1,-30	1,001,400	4,020,010	1,001,200	3,000,140
4. CMAQ Funding +															
SMART															
Bus Replacement-F/R	1,297,738	324,434	1,622,172	0	0	0	0	0	0	0	0	0	0	0	0
Bus Replacement- DO	451,666	112,917	564,583	0	0	0	0	0	0	0	0	0	0	0	0
b Select Route Service Expansion (#Oper Bdgt)	0	0	0	#3,600,000	#900,000	#4,500,000	0	0	0	0	o	0	0	0	0
Replace Community Transit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal SMART	1,749,404	437,350	2,186,754	0	0	0	0	0	0	0	0	0	0	0	0
Monroe	,	. ,	,												
Facility Renovation-EV Charging Infrastructure	0	0	0	520,000	130,000	650,000	520,000	130,000	650,000	520,000	130,000	650,000	0	0	0
Purchase Vehicles	0	0	0	0	0	0	0	0	0	0	0	0	1,924,310	481,078	2,405,388
Subtotal Monroe	0	0	0	520,000	130,000	650,000	520,000	130,000	650,000	520,000	130,000	650,000	1,924,310	481,078	2,405,388

5 Year Capital Plan: FY23-27 SMART/Monroe/NOTA

		2023			2024			2025			2026			2027	
Description	Federal	State/Local	Total												
Total CMAQ Funding	1,749,404	437,350	2,186,754	520,000	130,000	650,000	520,000	130,000	650,000	520,000	130,000	650,000	1,924,310	481,078	2,405,388
5. SMART 5310 Funding ++															
SMART															
5310 Capital Projects (vehicles)	1,092,648	273,162	1,365,810	1,206,285	301,571	1.507.856	1,248,499	312,125	1.560.624	1,292,198	323,050	1,615,248	1,337,434	334.359	1.671.793
5310 Mobility Management	499,947	124,987	624,934	438,102	109,526	547,628	448,715	112,179	560,894	458,900	114,725	573,625	468,626	117,157	585,783
c NF Operating Assistance (#Oper Bdgt)	#971,982	#971,982	#1,943,964	#971,982	#971,982	#1,943,964	#971,982	#971,982	#1,943,964	#971,982	#971,982	#1,943,964	#971,982	#971,982	#1,943,964
New Freedom Administration	25,000	0	25,000	25,000	0	25,000	25,000	0	25,000	25,000	0	25,000	25,000	0	25,000
Subtotal SMART	1,617,595	398,149	2,015,744	1,669,387	411,097	2,080,484	1,722,214	424,304	2,146,518	1,776,098	437,775	2,213,873	1,831,060	451,515	2,282,575
Monroe															
Purchase Vehicles-TARTA	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal Monroe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NOTA^															
d Nonurban NF Operating (#Oper Bdgt)	#151,511	#151,511	#303,022	#151,111	#151,111	#303,022	#151,511	#151,511	#303,022	#151,511	#151,511	#303,022	#151,511	#151,511	#303,022
Subtotal NOTA	0	0	0	0	0		0	0	0	0	0	0	0	0	0
Total 5310 Capital Funding	1,617,595	398,149	2,015,744	1,669,387	411,097	2,080,484	1,722,214	424,304	2,146,518	1,776,098	437,775	2,213,873	1,831,060	451,515	2,282,575
6. Nonurban 5311 JARC^^															
NOTA															
Purchase Vehicle	56,000	14,000	70,000	0	0	0	0	0	0	0	0	0	0	0	0
Purchase Equipment	2,600	650	3,250	0	0	0	0	0	0	0	0	0	0	0	0
Mobility Manager	42,000	10,500	52,500	0	0	0	0	0	0	0	0	0	0	0	0
e Nonurban JARC Operating (#Oper Bdgt)	#217,883	#217,883	#435,766	#217,883	#217,883	#435,766	#217,883	#217,883	#435,766	#217,883	#217,883	#435,766	#217,883	#217,883	#435,766
Total 5311 JARC Capital Funding	100,600	25,150	125,750	0	0	0	0	0	0	0	0	0	0	0	0
Grand Total SMART, Monroe & NOTA	39,631,263	9,901,565	49,532,828	40,173,939	10,037,235	50,211,174	40,957,920	10,233,230	51,191,150	41,256,164	10,307,791	51,563,955	44,094,520	11,017,380	55,111,900
7. Operating & Service Expansion															
a Operating (# Under Operating Budget)	1.550.849	1,550,849	3.101.698	484.250	484,250	968.500	522.472	522,472	1.044.944	1.062.876	1.062.876	2,125,752	484.250	484.250	968,500
b Select Route Service Expansion (#Oper Bdgt)	1,000,040	1,000,040	0,101,000	3,600,000	900.000	4.500.000	022,772	022,772	0	0	0	2,120,102	101,200	101,200	0
c NF Operating Assistance (#Oper Bdgt)	971,982	971,982	1.943.964	971.982	971.982	1,943,964	971,982	971,982	1.943.964	971.982	971,982	1,943,964	971,982	971.982	1,943,964
d Nonurban NF Operating (#Oper Bdgt)	151,511	151,511	303.022	151.111	151.111	302.222	151,511	151,511	303.022	151.511	151.511	303,022	151,511	151,511	303.022
e Nonurban JARC Operating(#Oper Bdgt)	217.883	217.883	435,766	217.883	217.883	435,766	217.883	217.883	435,766	217.883	217.883	435.766	217.883	217.883	435,766
Total Operating & Service Expansion	2,892,225	2,892,225	5,784,450	5,425,226	2,725,226	8,150,452	1,863,848	1,863,848	3,727,696	2,404,252	2,404,252	4,808,504	1,825,626	1,825,626	3,651,252
Grand Total including Opr & Svc Expansion	42.523.488	12,793,790	55.317.278	45,599,165	12.762.461	58,361,626	42.821.768	12.097.078	54,918,846	43.660.416	12.712.043	56.372.459	45.920.146	12.843.006	58,763,152
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Notes
* Future Fiscal Years (2023-2027) federal formula funding based on Semcog targets with an annual increase of 2%.
** Funding levels for SMART 50% share of Detroit UZA funds for 5307 and 5339.

⁺ FY 2023 CMAQ Projects approved by SEMCOG. 2024-2027 are anticipated applications based on application history.
++ SMART's share of the 5310 Funding for the Detroit UZA is determined by the Regional Transit Authority. Projects shown in budget are anticipated requests for funding.

[^]Nonurban New Freedom funds are allocated by MDOT and are separate and in addition to SMART's share of the 5310 funding for the Detroit UZA.

[&]quot;Monurban 5311 funds are administered by MDOT. SMART applies on behalf of eligible subrecipients in SMART's service area.

Governor's Apportionment, Section 5310 Funding and JARC can have some portion used for operating assistance (50% Federal with 50% Local Match,

^{50%} Federal with 50% State Match, and 80% Federal with 20% Local.) These numbers are shown on the table but not included in the sum of capital funds.

DATE: May 26, 2021 DISPOSITION SOUGHT: Approval

TO: SMART Board SUBMITTED BY: Deputy General Manager

FROM: Deputy General Manager APPROVED BY: General Manager

SUBJECT: Fiscal Year 2023 Municipal Credit, Community Credit, and Purchase of Service

Agreements (Those receiving \$50,000 or greater)

SUMMARY:

Board authorization is sought thereby permitting the execution of Municipal and Community Credit and Purchase of Service (POS) contracts with local communities and agencies entitled to receive total funding in excess of \$50,000. The agreements involve funds from the FY 2023 Act 51 Municipal Credit Program, SMART's Community Credit Program, and federal pass-through funds for Monroe County.

DISCUSSION:

Municipal and Community Credit and POS agreements provide, and govern the use of, the primary source of operating revenue for SMART's community based Community Transit programs.

Municipal Credit funds are allocated on a per capita basis to each municipality in Macomb, Oakland, and Wayne counties. The funding level is determined by the Michigan Legislature and was adjusted using 2020 Census data.

Community Credit Program funds were generated in the past by the tax collected in Macomb County, and the opt-in communities in Oakland and suburban Wayne counties. First implemented by the Board of Directors in 1996, the program was designed to support the expanded operation of local transportation programs by providing operating and capital funds to local units of government. The availability of Community Credits in 2023 is made possible due to the passage of the August 7th, 2018, one mill, SMART ballot proposal. The increase of 3.3% is consistent with the State of Michigan Consumer Price Index (CPI), to reflect additional operating expenses. Community Credit funds are only made available to local communities that participate in the collection of the transportation millage. Community Credits are included in the Fiscal Year 2022 budget.

Purchase of Service (POS) contracts are executed with transportation providers for the provision of paratransit services. The providers operate public transportation service within their respective service areas under the terms and conditions set forth by the SMART Board of Directors. Tri-County POS projects are funded with a combination of Municipal and Community Credits, local funds, and other grants. The Monroe county POS projects are funded through SMART with state and federal funds at the level they would receive if their projects applied independently.

All funds are in the FY 2023 operating budget and the contracts are effective July 1, 2022 through June 30, 2023.

For a complete list of communities and agencies receiving funds in excess of \$50,000 see the tables following the attached Resolution.

RECOMMENDATION:

That the SMART Board of Directors approve the attached resolution authorizing the execution of contracts described herein.

ATTACHMENTS:

- 1. Resolution
- 2. Listing of FY 2023 MC, CC, POS Contracts, and Monroe County Pass-Through Funds (Communities receiving \$50,000 or greater)

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

RESOLUTION

Authorization to Execute FY 2023 Municipal Credit and Community Credit Agreements and Purchase of Service Contracts Fiscal Year 2023 Municipal Credit, Community Credit, and Purchase of Service Agreements (Those receiving \$50,000 or greater)

Whereas,	That the SMART Board of Directors is responsible for the design, implementation, and oversight of public transportation in suburban Macomb, Oakland, and Wayne counties; and
Whereas,	SMART is the recipient of federal and state funds for certain transportation programs operated in Monroe County; and
Whereas,	The Authority has adopted an operating budget for fiscal year 2023 utilizing available federal, state, and local funds; and
Whereas,	The SMART Board of Directors adopted a policy that would enhance locally provided services by returning a portion of the proceeds from each county's property tax back to local communities; and
Whereas,	Pursuant to State law, the Authority has established mechanisms for use of Act 51 Municipal Credit funds for each municipality in Macomb, Oakland, and Wayne Counties; and
Whereas,	The Authority has established a mechanism for the use of Community Credit funds; and
Whereas,	SMART acts as a "pass-through" agency for certain transportation programs operated in Monroe County; now, therefore be it
Resolved,	That the General Manager of the Suburban Mobility Authority for Regional Transportation is authorized to execute Municipal and Community Credit and Purchase of Service (POS) agreements in Fiscal Year 2023 with the communities and agencies in the amounts listed in the attached tables.
	CERTIFICATE
Transportation	ed duly qualified Board Secretary of the Suburban Mobility Authority for Regional certifies that the foregoing is a true and correct copy of a resolution adopted at a legally ing of the Board of the Suburban Mobility Authority for Regional Transportation held on
Date	Board Secretary



agenda item

DATE: May 26, 2022 DISPOSITION SOUGHT: Board Approval TO: SMART Board of Directors SUBMITTED BY: General Manager

FROM: Purchasing Department APPROVED BY: Certification Committee

SUBJECT: Authorization to Award a Contract for Employment Search Firm Services

RECOMMENDATION

That the Board adopts the attached resolution authorizing the award of a contract:

- for the purchase of Employment Search Firm Services
- to Amy Cell LLC located at 215 W. Michigan Ave, Ypsilanti, MI 48197
- for a two-year contract with no renewal option
- at a total cost of \$511,000.00

DISCUSSION

SMART's Human Resource Department has a requirement contract for an employment search firm to assist in recruiting qualified individuals for eleven management positions immediately and any future recruitments for two years. The contractor shall conduct searches, verify qualifications, and do background checks before presenting the candidates to SMART.

PROCUREMENT PROCESS

Procurement Method: ☐ Sealed Bid ☐ Proposal ☐ Quotes ☐ Sole Source

Advertising: Michigan Chronicle and Michigan Inter-governmental Trade Network

of downloads: 21

Number of offerors: 3 Proposals

Rationale for award: SMART received three proposals. One proposal was non-responsive. An

evaluation and selection committee evaluated the two responsive and responsible proposals in accordance with the criteria stated in the RFP. The proposal submitted by Amy Cell LLC was determined to be the most advantageous to SMART with price and other factors considered. Price

was determined to be fair and reasonable.

FUNDING & COSTS:

Funding for this service is available through the Authority's general fund.

The contract costs are summarized as follows:

Description	Cost
Employment Search Firms Services for two (2) years with no	\$511,000.00
renewal option	
Total Max	\$511,000.00

ATTACHMENTS:

- Resolution
- Summary Score Sheet

/MP

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

RESOLUTION

Authorizing the General Manager to Award a Contract for Employment Search Firm Services Whereas, Human Resource has a requirement contract for employment search firm services. The contractor shall assist SMART in recruiting qualified individuals for eleven management positions immediately and any future recruitments for two years; and Whereas, A Request for Proposal (RFP) was advertised and published on Michigan Intergovernmental Trade Network (MITN). Three proposals were received. One proposal was non-responsive; and Whereas, An evaluation and selection committee was appointed by the General Manager evaluated the two responsive and responsible proposals according to the criteria in the RFP; and The proposal submitted by Amy Cell LLC was determined to be most advantageous to Whereas. SMART with price and other specified evaluation factors being considered. Price was determined to be fair and reasonable; and Whereas, Adequate funding is available in the Authority's general fund; and Whereas, The Director of Finance is satisfied that Amy Cell LLC has the potential to perform under the terms and conditions of the contract; and Whereas. The EEO Department is satisfied that Amy Cell LLC is in compliance with the equal opportunity and affirmative action laws and policies of the Federal and State governments and the affirmative action policies of SMART; now, therefore be it Resolved, That the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a two-year contract for an amount not to exceed \$511,000.00 to Amy Cell LLC for Employment Search Firm Services. There is no renewal option. **CERTIFICATE** The undersigned duly qualified Board Secretary of the Suburban Mobility Authority for Regional Transportation certifies the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the Board of the Suburban Mobility Authority for Regional Transportation held on May 26, 2022. Date **Board Secretary**

No.

Summary - Score sheet Evaluation RFP 22-3541 Employment Search Firm Services

Consensus Scoring Method	Understanding the scope of work - meeting the scope requirements set forth in Section 1.03	Qualifications of Vendor and staff assigned to SMART	I I AMNIATANACE AND DITAILIVI		Price	Total
	25	25	15	15	20	100
VENDORS						
Amy Cell LLC	24	21	15	15	20	95
Gomez Partners	25	25	15	15	12	92

RFP 22-3541 Employment Search Firm Services for two years

Gomez Partners	Amy Cell LLC
11 positions -\$313,500 (19 % of salary (esti \$150,000 per position))	11 positions- \$148,500
1 position - \$37,500 (25%*150,000 esti salary per position)	1 position - \$13,500
Fee % is loweed when multiple positions are awarded:	
1 to 2 positions - 25% fee	
3 to 5 positions - 23% fee	
6 to 9 positions - 21% fee	
10 + positions - 19% fee	
Travel & expenses for candidate's interviews are to be covered by SMART.	
Timeframe - under 70 days	Timeframe - 12 weeks (60 days)
3 one-third payments:	3 one-third payments
1st signing by both parties upon submittal of letter of engagement	1st payment at signing to cover advertising & administrative costs.
2nd payment - Acceptance of 3 candidates as bona fide candidates	2nd payment - presentation of a slate of finalist candidates.
final payment - successful candidate's signing of an offer letter	final payment - acceptance of an offer for the position
12 month guarantee on hired candidates for first yr of employment.	6 month employment guarantee, covers time and materials, does
Replacement of candidate at no additional cost if there has not been a	not include job board fees
material change in the nature or location of the position	

SMART's estimated the salary for the 11 positions average salary is \$123,291 and determined the category for the price category:			20	
\$257,678.19	148,500.00	58%	11.53	
Amy Cell is the lowest priced vendor and is given full 20 points				
Gomez Partners is given 12 points for their pricing category				l



agenda item

DATE: May 26, 2022 DISPOSITION SOUGHT: Board Approval TO: SMART Board of Directors SUBMITTED BY: General Manager

FROM: Procurement Department APPROVED BY: Certification Committee

SUBJECT: Authorization to Award a One-Month Interim Contract for TPA for Sickness and

Accident Program, Short Term Disability Insurance Services

RECOMMENDATION

That the Board adopts the attached resolution authorizing the award of one-month interim contract:

- for TPA for Sickness and Accident Program, Short Term Disability Insurance services
- to The Hartford Financial Services Group, Inc. located at 3949 Sparks Drive SE, STE 110, Grand Rapids, MI 49546
- for One Month
- at a Total cost of \$3,000

DISCUSSION

SMART has a contract with The Hartford Financial Services Group, Inc. for TPA for Sickness and Accident Program, Short Term Disability Insurance services. The contract expired on March 31, 2022. The Board approved a two-month contract extension on March 24, 2022 to allow time to evaluate the proposals. The solicitation is complete; however, a one-month contract extension is needed to transition all accounts to the new contractor, ASU Group. The new contractor will take on existing claims and new claims. The contract extension terms and conditions for the service shall remain the same as the current contract, RFP Control No # 17-2231.

FUNDING & COSTS:

The project is funded via operating funds.

The contract cost is summarized as follows:

for TPA for Sickness and Accident Program, Short Term Disability Insurance services	\$3,000.00
	\$3,000.00

ATTACHMENTS:

- Contract
- Resolution

/AJB

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

RESOLUTION

Authorizing the General Manager to Award a One-Month Interim Contract for TPA for Sickness and Accident Program, Short Term Disability Insurance Services

Whereas,	Board authorization is requested to award a one-month contract to The Hartford Financial Services Group, Inc. to transition all accounts to the new contractor, ASU Group; and
Whereas,	The one-month contract with The Hartford Financial Services Group, Inc. will start June 1, 2022 through June 30, 2022 for an amount of \$3,000; and
Whereas,	Funding for the one-month contract is available in the Authority's general fund; and
Whereas,	The Director of Finance is satisfied that The Hartford Financial Services Group, Inc. has the potential to perform under the terms and conditions of the contract; and
Whereas,	The EEO Department is satisfied that The Hartford Financial Services Group, Inc. is in compliance with the equal opportunity and affirmative action laws and policies of the Federal and State governments and SMART; now, therefore be it
Resolved,	That the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to Award a Contract for TPA for Sickness and Accident Program, Short Term Disability Insurance services starting June 1, 2022 through June 30, 2022 for an amount not to exceed \$3,000 to Hartford Financial Services Group, Inc.
	CERTIFICATE
Transportation	ned duly qualified Board Secretary of the Suburban Mobility Authority for Regional a certifies the foregoing is a true and correct copy of a resolution adopted at a legally ting of the Board of the Suburban Mobility Authority for Regional Transportation held on

Board Secretary

Date

No. _____

AGREEMENT BETWEEN THE

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION AND THE HARTFORD FINANCIAL SERVICES GROUP, INC.

FOR TPA FOR SICKNESS AND ACCIDENT PROGRAM, SHORT TERM DISABILITY INSURANCE

This Agreement ("Agreement") is made between Suburban Mobility Authority for Regional Transportation ("SMART"), an entity organized under the provisions of Act 204 of the Public Acts of 1967, as amended, and The Hartford Financial Services Group, Inc. ("Vendor") to issue a Contract to The Hartford Financial Services Group, Inc. to provide SMART with TPA for Sickness and Accident Program, Short Term Disability Insurance for the entire authority.

The term of the Agreement shall be from June 1, 2022 through June 30, 2022, for transitioning accounts to the new contractor.

All terms and conditions of SMART's RFP 17-2231 TPA for Sickness and Accident Program, Short Term Disability Insurance and Vendor's Offer for that work shall govern this Agreement, and are incorporated by reference. All terms and conditions in that original offer shall remain unchanged.

This Agreement shall constitute the entire Agreement between the parties hereto and supersede any and all prior agreements, oral or written, except as for otherwise stated herein. Waiver of any breach of this Agreement shall not be construed as a continuing waiver of other breaches of the same or other provisions of this Agreement. This Agreement shall be governed by the laws of the State of Michigan.

The Parties acknowledge and agree that this Agreement may be executed by electronic signature, which shall be considered as an original signature for all purposes and shall have the same force and effect as an original signature. The Parties agree that the electronic signatures appearing on this Agreement are the same as handwritten signatures for the purposes of validity, enforceability and admissibility. Without limitation, "electronic signature" shall include faxed versions of an original signature or electronically scanned and transmitted versions (e.g., via pdf) of an original signature.

The Parties acknowledge that they have read and understand this Agreement and that the signatories below have affixed their signatures and affirmed that they are authorized to execute this Agreement, for the purpose of binding their respective Principals.

IN WITNESS WHEREOF the parties have executed this Agreement by their properly authorized signatories:

THE HARTFORD FINANCIAL SERVICES GROUP, INC.	SMART
By: Its:	By: Dwight Ferrell Its: General Manager
Date:	Date:



agenda item

DATE: May 26, 2022 DISPOSITION SOUGHT: Board Approval TO: SMART Board of Directors SUBMITTED BY: General Manager

FROM: Purchasing Department APPROVED BY: Certification Committee

SUBJECT: Authorization to Approve a Purchase Order Change Action (POCA) #1 for Additional

A&E Services for the LETC Monroe City Hall Transfer Station Project

RECOMMENDATION

That the Board adopt the attached resolution authorizing a purchase change order action:

- for additional A&E Services for LETC Monroe City Hall Transfer Station Project
- to Hubbell, Roth & Clark, Inc. located at 535 Griswold Suite 1650, Detroit, MI 48226
- at a cost of \$59,500.00

DISCUSSION

On October 24, 2019, SMART's Board approved a contract with Hubbell, Roth & Clark, Inc. for A&E Services for Lake Erie Transit Commission (LETC) Monroe City Hall Transfer Station Project. POCA #1 in the amount not to exceed \$59,500.00 is needed to cover additional A&E Services for redesigning of the ATM space and the canopy due to underground obstructions. POCA #1 outlined in HRC Job No. 20190655 will be paid by LETC Local Share and was approved by LETC Board of Directors on April 7, 2022.

FUNDING & COSTS:

The additional funds for this project are funded via: Project 40900; Federal Grant MI-2018-018 5307; State Grant 2017-0130 P11. Utilizing LETC Local Share.

The summary of the original purchase and POCAs is as follows:

Stage	Date Board Approval /Requested	Work	Cost
LETC Project	10/24/2019	A&E Services for the LETC Monroe City Hall Transfer Station Project	\$110,000.00
POCA #1	5/26/2022	POCA #1 additional A&E Services for redesigning of the ATM space and the canopy due to underground obstructions	\$59,500.00
		TOTAL	\$169,500.00

ATTACHMENTS:

- Resolution
- HRC LETC Quote

/CJB

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION RESOLUTION

RESOLUTION

Authorizing the General Manager to Approve a Purchase Order Change Action (POCA) #1 for Additional A&E Services for the LETC Monroe City Hall Transfer Station Project

Whereas,	The Suburban Mobility Authority for Regional Transportation (SMART) is requesting a Purchase Order Change Action for additional A&E Services for the LETC Monroe City Hall Transfer Station Project; and
Whereas,	This POCA #1 LETC Local Share was approved by LETC Board of Directors on April 7, 2022; and
Whereas,	A POCA #1 submitted in the amount not to exceed \$59,500.00 is to cover additional A&E Services for redesigning of the ATM space and the canopy due underground obstructions. Pricing has been determined fair and reasonable; and
Whereas,	Funding for POCA #1 will be funded via Project 40900; Federal Grant MI-2018-018 5307; State Grant 2017-0130 P11. Utilizing LETC Local Share; and
Whereas,	The Director of Finance is satisfied that Hubbell, Roth & Clark, Inc. has performed under the contract terms and conditions; and
Whereas,	The EEO Department is satisfied that Hubbell, Roth & Clark, Inc. is in compliance with the equal opportunity/affirmative action policies of the Federal and State government and the affirmative action policies of SMART; now, therefore be it
Resolved,	That the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve POCA #1 in the amount not to exceed \$59,500.00 to Hubbell, Roth & Clark, Inc.
	CERTIFICATE
Transportation	ed duly qualified Board Secretary of the Suburban Mobility Authority for Regional certifies the foregoing is a true and correct copy of a resolution adopted at a legally ing of the Board of the Suburban Mobility Authority for Regional Transportation held 22.
Date	Board Secretary

No. _____



March 18, 2022

MAILING: PO Box 824 Bloomfield Hills, MI 48303-0824

SHIPPING: 555 Hulet Drive Bloomfield Hills, MI 48302-0360

PHONE: 248-454-6300 WEBSITE: hrcengr.com

Lake Erie Transit 1105 West Seventh Street Monroe, Michigan 48161

Attn: Paul Vajcner

Re: Proposal for Additional Engineering Services Proposed LET Waiting and Transfer Area HRC Job No. 20190655 SMART PO 102300

Dear Mr. Vajcner:

Hubbell, Roth & Clark, Inc. (HRC) is pleased to offer for your consideration this proposal to provide professional engineering services associated with design revisions for the proposed Lake Erie Transit (LET) Waiting and Transfer Area to be constructed at Monroe City Hall. The design revisions are related to the following circumstances.

- The original design for this project included a space in which an ATM was to be placed by Monroe Community Credit Union. After a contract was awarded for construction of the LET Waiting and Transfer Area, the City of Monroe stated that the Credit Union no longer wanted to place a new ATM in the proposed location. On that basis, HRC was requested to revise the design to eliminate the ATM space.
- 2. After reviewing possible choices for brick to close in the space that was originally to house the ATM, and finding no acceptable options, a glass storefront was proposed and accepted by LET and the City of Monroe. Design revisions to plans were made and issued.
- 3. Due to obstructions encountered while excavating for canopy and retaining wall foundations, the canopy design was revised to allow its column footings to be installed to avoid the underground obstructions. Concrete walls and walks were revised along with grades to make the new locations accessible.

Due to these project revisions, additional design and construction administration services were required, which are listed below.

Scope of Additional Professional Engineering Services

- Review of the proposed alternative storefront options. Discussions with LETC and the City of Monroe regarding its acceptability.
- Locating underground obstructions encountered during excavating for initial canopy construction.
- Revised canopy column footings to be placed to avoid the obstructions.



Mr. Paul Vajcner Lake Erie Transit Proposal for Additional Engineering Services Proposed LET Waiting and Transfer Area HRC Job No. 20190655 March 18, 2022 Page 2 of 3

- Provide proposed design revisions to canopy manufacturer. Secure new canopy design and complete shop drawing review for construction.
- Plan revisions to communicate these design revisions to the Contractor.
- Preparation of Bulletins 1 and 2 to transmit the revised plans and specifications relating to elimination of the ATM and installation of the glass storefront to the Contractor.
- Preparation of Bulletin 3 to transmit the revised plans and specifications relating to redesign of the canopy to the Contractor.
- Review of the Contractor's responses to Bulletins 1, 2, and 3.
- Negotiations with the Contractor regarding Bulletin 4 costs.
- Preparation of Bulletin 4.
- Attendance at SMART Board meetings in which Bulletins 1 through 4 are presented for approval.
- Review of revised canopy shop drawings.
- Review of additional certified payrolls.
- Additional construction oversight services required due to the extension of time required to complete construction to facilitate approved Bulletins.

Clarifications

- 1. No application or permit fees are included within this proposal.
- 2. Conditions of the original purchase order remain valid for this project.
- 3. Record drawings will be prepared using AutoCAD. Drawings will be provided to LET in electronic form in PDF format, as well as hard copy form.

Fee

Our Not-to-Exceed Fee budget for the work described in this proposal is \$59,500.00.

HRC has budgeted 536 personnel hours in the above Fee. Billing will be in accordance with our contract on a monthly basis. The hours associated with each classification and task may be reallocated but will stay within our overall Total Not-to-Exceed Fee budget.



Mr. Paul Vajcner Lake Erie Transit Proposal for Additional Engineering Services Proposed LET Waiting and Transfer Area HRC Job No. 20190655 March 18, 2022 Page 3 of 3

Schedule

HRC is prepared to begin on this project upon receipt of a purchase order or purchase order amendment. We estimate the time to complete these design revisions to be 30 days or less.

Thank you for considering HRC for this work. Should you have any questions or require any additional information, please contact Tom directly at (248) 454-6547 or via email at tlacross@hrcengr.com.

Very truly yours,

HUBBELL, ROTH & CLARK, INC.

Jesse VanDeCreek, P.E. Vice President/ Principal

Thomas D. LaCross, P.E. Senior Associate – Industrial Facility Design

Momas Dallon

pc: HRC; Patrick Haire, P.E.



agenda item

DATE: May 26, 2022 DISPOSITION SOUGHT: Board Approval TO: SMART Board of Directors SUBMITTED BY: General Manager

FROM: Purchasing Department APPROVED BY: Certification Committee

SUBJECT: Authorization to Award a Contract for Bus Shelters, Benches & Trash Containers

RECOMMENDATION

That the Board adopt the attached resolution authorizing the award of a contract:

- for 13 full bus shelter kits, 13 separate benches & 48 trash containers
- to Brasco International located at 32400 Industrial Dr. Madison Heights, MI 48071
- for a one-time purchase
- at an estimated total cost of \$191,900.00

DISCUSSION

SMART has a need to enter into a contract to purchase solar bus shelters, benches, and trash receptacles for SMART bus stops throughout the tri-county area. There are approximately three hundred and thirty-five bus shelters currently installed, and the need for new bus shelters is determined by the development of new bus routes, adding new shelters to existing routes, and replacing old shelters. Bus shelters are usually the first 'face' of SMART that potential customers see. Bus shelters provide protection against the elements for riders as well as, provide space for bus schedules and enhance the aesthetic value in the communities that SMART serves. SMART will enhance the riding experience of our current customers by providing a solar lit bus shelter equipped with USB ports and encourage new riders by presenting a comfortable, safe and friendly image. Bus stop enhancements will be distributed throughout our service area, many times working with municipalities as they upgrade their streetscape.

PROCUREMENT PROCESS

Procurement Method: ☐ Sealed Bid ☐ Proposal ☐ Quotes ☐ Sole Source

Advertising Michigan Chronicle and Michigan Inter-governmental Trade Network

#of downloads 18

Number of offerors: Two bids were received

Rationale for award: The quote submitted by Brasco International was determined to be the

lowest, responsive, and responsible bidder. Basco was the previous contractor that provided solar bus shelters to SMART. Price was

determined fair and reasonable.

FUNDING & COSTS:

The project is funded via: Capital Funds Federal MI-2020-061 (5307) Project # 42197 State 2017-0130 P24

The contract costs are summarized as follows:

Description	Estimated Cost
Bus Shelters Benches & Trash Containers	\$ 191,900.00

ATTACHMENTS:

- Resolution
- Bid Tab

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

RESOLUTION

Authorizing 1	the General Manager to Award a Contract for Bus Shelters, Benches & Trash Containers
Whereas,	The Suburban Mobility Authority for Regional Transportation (SMART) has a requirement for Bus Shelters Benches & Trash Containers; and
Whereas,	An Invitation for Bid (IFB) was advertised and posted on MITN. Two bids were received; and
Whereas,	Brasco International submitted the lowest, responsive and responsible bid. Price was determined to be fair and reasonable; and
Whereas,	Funding is available in the Authority's Capital fund Federal MI-2020-061 (5307) Project #42197 State 2017-0130 P24; and
Whereas,	The Director of Finance is satisfied that Brasco International has the potential to perform under the contract terms and conditions; and
Whereas,	The EEO Department is satisfied that Brasco International is in compliance with the equal opportunity/affirmative action policies of the Federal and State governments and the affirmative action policies of SMART; now, therefore be it
Resolved,	That the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a one-time purchase for an amount not to exceed \$191,900.00 to Brasco International for Bus Shelters Benches & Trash Containers
	CERTIFICATE
Transportation	gned duly qualified Board Secretary of the Suburban Mobility Authority for Regional on certifies the foregoing is a true and correct copy of a resolution adopted at a legally setting of the Board of the Suburban Mobility Authority for Regional Transportation held 2022.
Date	Board Secretary

No._____

Bid Tab IFB 22-3583 Bus Shelters Benches Trash Contain P.A. R Rayner	ners	Brasco International Tolar Manufacturing Contact: Sean Loewe Contact: Scott Williams loewe@brasco.com swilliams@tolarmfr.com							
Description		QTY	Model	UNIT	Total	QTY	Model	UNIT	Total
Solar Shelters	13	13	Brasco Eclipse	\$11,200.00	\$145,600.00	13	Tolar Sig Sunset 36463-00	\$13,340.00	\$173,420.00
Benches	13	13	Brasco Eclipse	\$700.00	\$9,100.00	13	Tolar 12252-121	\$720.00	\$9,360.00
Trash Containers	48	48	Brasco Eclipse	\$775.00	\$37,200.00	48	Tolar 35708-121	\$750.00	\$36,000.00
		Delivery to	SMART 120-160 Days	TOTAL	\$191,900.00	Delivery to	SMART 12 weeks	TOTAL	\$218,780.00



agenda item

DISPOSITION SOUGHT: DATE: May 26, 2022 **Board Approval** TO: **SMART Board of Directors** SUBMITTED BY: General Manager

FROM: **Purchasing Department** Certification Committee APPROVED BY:

SUBJECT: Authorization to Award a Contract for Heating Ventilation Air Conditioning Units (HVAC)

for Bus Wash Project

RECOMMENDATION

That the Board adopts the attached resolution authorizing the award of a contract:

- for HVAC Units for the Bus Wash Project replacing bus washing systems at all three terminals
- to Cre8tive Construction Concepts at 7960 Grand River Rd. Suite 285, Brighton, MI 48114
- at a total cost of \$1,427,579.28.

DISCUSSION

The Maintenance Department has a need to install new HVAC systems to coincide with the bus washer replacement project previously approved for all SMART Terminals. When the bus wash project was originally approved, there was a plan in place to replace the HVAC system for the entire Macomb Terminal – with the bus wash HVAC included for Macomb and the other two terminals as part of the project. Since that time, SMART has put all other facility projects on hold pending the results of the Facility Analysis and Feasibility Study, which will guide SMART through more coordinated long-term decisions on facility renovation, reconstruction, or relocation. To keep the critical bus wash project moving forward, a separate solicitation was needed to provide the HVAC systems for just the bus wash areas. The HVAC and bus wash equipment will be able to be relocated, if necessary, as part of any terminal renovation or reconstruction down the road.

PROCUREMENT PROCESS

Procurement Method: ☐ Sealed Bid □ Proposal ☐ Quotes ☐ Sole Source Advertising: Michigan Chronicle and Michigan Inter-governmental Trade Network # of downloads:

Number of offerors: 1 Proposal

Rationale for award: The sole bidder, Cre8tive Construction Concept proposal was determined

> to be responsive and responsible. Staff and A/E are confident they can perform the work – other vendors indicated they did not have capacity to

complete the work due to heavy workload and did not bid.

FUNDING & COSTS:

This project is funded via: Project 40270/40870; Federal Grant MI-2016-025 (5307) MI-2018-018 (5307); State Grant 2012-0170 P42/2017-0130 P11

The contract costs are summarized as follows:

Description	Cost
Furnish and Install Three Rooftop HVACs for Bus Wash Project	\$1,427,579.28

ATTACHMENTS:

- Resolution
- Cre8tive Construction Concepts Price Page and HRC Price Estimate Worksheet

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

RESOLUTION

Authorizing	g the General Manager to Award a Contract for Heating Ventilation Air Conditioning Units (HVAC) for Bus Wash Project
Whereas,	The Maintenance Department has a need at all SMART Terminals for rooftop HVAC systems for the Bus Wash Project; and
Whereas,	A Request for Proposal (RFP) was advertised and published on Michigan Intergovernmental Trade Network (MITN). One proposal was received: and
Whereas,	The sole bidder, Cre8tive Construction Concept proposal was determined to be responsive and responsible; and
Whereas,	SMART's Staff and our A/E contractor, Hubbell Roth & Clark believe Cre8tive Construction Concept have the technical expertise and management capabilities to complete the project. Price was determined to be fair and reasonable; and
Whereas,	This project is funded via: Project 40270/40870; Federal Grant MI-2016-025 (5307) MI-2018-018 (5307); State Grant 2012-0170 P42/2017-0130 P11; and
Whereas,	The Director of Finance is satisfied that Cre8tive Construction Concepts has the potential to perform under the terms and conditions of the contract; and
Whereas,	The EEO Department is satisfied that Cre8tive Construction Concepts is in compliance with the equal opportunity and affirmative action laws and policies of the Federal and State governments and the affirmative action policies of SMART; now, therefore be it
Resolved,	That the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a contract in the amount not to exceed \$1,427,579.00 to Cre8tive Construction Concepts for HVACs for the Bus Wash Project.
	CERTIFICATE
Transportati	gned duly qualified Board Secretary of the Suburban Mobility Authority for Regional on certifies the foregoing is a true and correct copy of a resolution adopted at a legally eeting of the Board of the Suburban Mobility Authority for Regional Transportation held 2022.
Date	Board Secretary
No	

3.01 Pricing Schedule

The Offeror hereby offers to furnish to SMART all goods and/or services at the prices as proposed below, pursuant to all requirements, terms, and conditions as stated in the RFP and response.

Alternative pricing schemes may be proposed, <u>provided that they are in addition to a base proposal</u>, <u>and shall be included with the Pricing Proposal</u>. Price shall be valid for 90 days after the RFP due date.

The Base Bid shall be full compensation for completing the scope of work described on the Drawings, in the Specifications, and in this RFP, including contractor overhead, profit and contract administration. The bid for this work shall be based on lump sum prices for completion of the various categories of the work as broken down on the Proposal Form (RFP Attachment E) unless noted otherwise. The total Base Bid shall be the sum of the work items listed on the Proposal Form. Any work the bidder chooses to include that is not included on the Proposal Form shall be listed on this Form but must also be included in the Base Bid price provided.

one million four hundred twenty seven five hundred seventy nine & 28/100 Dollars (Spell out in words)

Refer to Section 2.09 for required evaluation criteria to be submitted, including price and experience information.

NAME OF OFFEROR: Cre8tive Construction Concepts

14



Engineer's Estimate of Probable Project Cost Vehicle Wash Systems HVAC Project

Item	Quantity	Unit	Unit Cost		Cost
Macomb Terminal					
1 Furnish Roof-Top Mechanical Equipment Curbs	1	Lump Sum	\$ 25,600.00	\$	25,600.00
2 Furnish and Installation of Air Handling Units 1 and 2	2	Each	\$ 38,000.00	\$	76,000.00
3 Furnish and Installation of Air Handling Unit 3	1	Each	\$ 22,000.00	\$	22,000.00
4 Furnish and Installation of Exhaust Fans	5	Each	\$ 16,000.00	\$	80,000.00
Oakland Terminal					
5 Furnish and Installation of Pre-Fabricated Office	1	Lump Sum	\$ 72,000.00	\$	72,000.00
6 Electric and Communications for Pre-Fabricated Office	1	Lump Sum	\$ 21,000.00	\$	21,000.00
7 Furnish Roof-Top Mechanical Equipment Curbs	1	Lump Sum	\$ 25,600.00	\$	25,600.00
8 Furnish and Installation of Air Handling Units 1 and 2	2	Each	\$ 38,000.00	\$	76,000.00
9 Furnish and Installation of Air Handling Unit 3	1	Each	\$ 22,000.00	\$	22,000.00
10 Furnish and Installation of Exhaust Fans	5	Each	\$ 16,000.00	\$	80,000.00
Wayne Terminal					
11 Furnish and Installation of Pre-Fabricated Office	1	Lump Sum	\$ 72,000.00	\$	72,000.00
12 Electric and Communications for Pre-Fabricated Office	1	Lump Sum	\$ 18,000.00	\$	18,000.00
13 Construction of AHU Concrete Pads and Foundations	3	Each	\$ 10,000.00	\$	30,000.00
14 Furnish Roof-Top Mechanical Equipment Curbs	1	Lump Sum	\$ 16,000.00	\$	16,000.00
15 Installation of Air Handling Equipment Pads	1	Lump Sum	\$ 18,000.00	\$	18,000.00
16 Furnish and Installation of Air Handling Units 1 and 2	2	Each	\$ 42,000.00	\$	84,000.00
17 Furnish and Installation of Air Handling Unit 3	1	Each	\$ 24,000.00	\$	24,000.00
18 Installation of Natural Gas Piping for AHUs	1	Lump Sum	\$ 22,000.00	\$	22,000.00
19 Furnish and Installation of Exhaust Fans	5	Each	\$ 16,000.00	\$	80,000.00
20 Installation of Outdoor Security Features	1	Lump Sum	\$ 32,000.00	\$	32,000.00
Subtotal of Project Cost				\$	896,200.00
General Requirements					
Mobilization			5.0%	\$	44,810.00
Overhead 5.0%				\$	44,810.00
Contract Administration and Other Direct Costs 6.0%				\$	53,772.00
Bonds and Insurance 3.0%				\$	26,886.00
Profit 7.0%				\$	62,734.00
Permit Allowance				\$	30,000.00
Owner's Field Representation				\$	56,500.00
General Requirements Total Cost				\$	319,512.00
Total Estimated Construction Cost				\$	1,215,712.00
Total Estimated Construction Cost with 10% Contingency				\$	1,337,300.00



Page 1 of 1 HRC Job No. 20200015